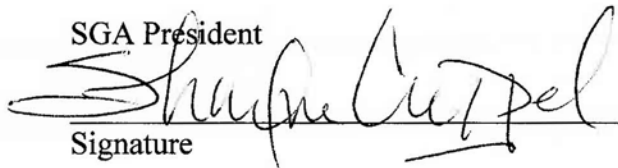
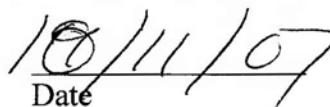


STAT
October 11, 2007
4:30 p.m.
Watson Library, Room 113A
Agenda

1. Roll Call
2. New Business
 - A. Approval of September 13, 2007 Minutes
 - B. Reserve Budget
3. Old Business
4. Next meeting date

SGA President


Signature


Date

STAT
October 11, 2007
4:30 p.m.
Watson Library, Room 113A

Signature Sheet

| <u>Print Name</u> | <u>Campus Rep</u> | <u>Signature</u> | <u>Date</u> |
|-----------------------------|---------------------|---------------------------|-----------------|
| <u>Bital Khurshid</u> | <u>Natchitoches</u> | <u>Bital Khurshid</u> | <u>10/11/07</u> |
| <u>Muhammad-Habib Jamil</u> | <u>Natchitoches</u> | <u>M. Habib Jamil</u> | <u>10/11/07</u> |
| <u>Mark Daniels</u> | <u>Natchitoches</u> | <u>Mark Daniels</u> | <u>10/11/07</u> |
| <u>Shayne Cupp</u> | <u>Natchitoches</u> | <u>Shayne Cupp</u> | <u>10/11/07</u> |
| <u>Kimberly A. French</u> | <u>Shreveport</u> | <u>Kimberly A. French</u> | <u>10/11/07</u> |
| <u>R. Joe Campbell</u> | <u>Shreveport</u> | <u>R. Joe Campbell</u> | <u>10/11/07</u> |

Non-voting Advisor

Jennifer Long Jennifer Long 10/11/07

Guest:

SGA President

Shayne Cupp
Signature

10/11/07
Date

STAT
Watson Library, Room 113A
4:30 p.m. – 6:02 p.m.
October 11, 2007

Present:

Shayne Creppel, SGA President, Natchitoches
Muhammad Habib-Jamil, Natchitoches Student Representative
Bilal Khurshid, Natchitoches Student Representative
Mark Daniels, Natchitoches Student Representative
Kim French, SGA President, Shreveport
Joe Campbell, Shreveport Student Representative
Jessica Bolton, Leesville Student Representative
Jennifer Long-Martin, Student Technology Support Specialist/Recorder

The chair, Shayne Creppel, called the meeting to order at 4:30 p.m., Jennifer Long Martin acting as Recorder of the minutes.

The first item on the agenda was to approve the minutes from the September 13, 2007 meeting. Mark made the motion, Muhammad seconded, motion carried.

The second order of business was to discuss and approve items listed below to be purchased with the Reserve money in the Student Technology budget.

Multimedia classrooms (possibly 26 but this number may change) to be installed in different buildings/classrooms across the university campuses. \$858,213.18

SPSS software of student labs (P.E. and College of Business). \$57,153.02

CAPA Band Equipment (Different types of band equipment). \$240,643.50

Distance Learning Equipment (equipment for 3 different locations). \$21,284.80

Student Storage File Equipment (to increase storage space for student files). \$114,803.00

Shreveport Nursing Equipment (equipment for student use). \$84,000.00

Shreveport Student Lab Equipment (printers for student lab). \$13,854.00


Chemistry Lab Equipment (equipment for student use within the Chemistry Department, one item of \$150,000 was tabled to revisit at a later date). \$326,727.00

Life Science Lab Equipment (equipment for student use within the Life Science Department). \$260,000.00

Mark made a motion to approve all listed items, Kim seconded, motion carried.

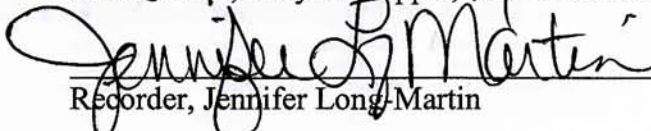
With no old business to address the meeting was adjourned at 5:25 p.m.

Next meeting will be scheduled at a later date.



STAT Chair, Shayne Creppel, SGA President

5-8-08
Date



Recorder, Jennifer Long-Martin

5/8/08
Date

Student Technology Fee
Funding Request Form
Special Initiative Fiscal Year 2007-08
Northwestern State University of Louisiana

This document will not be accepted without complete information, detailed budget, specifications of each piece of equipment requested and pricing.

Prepared by: STAT For: University Campuses

College: _____ Campus: Natch, Shreveport, Ft. Polk Department: STAT

Where will requested equipment be located/installed/housed: Bldg. different locations Room N/A

Are property policies and procedures in place by the department for equipment requested. Yes

Delivery to the Student Technology office located in Watson Library, Room 113. Date _____

1. Describe target audience.

All equipment will be utilized all NSU students housed at the different locations.

2. Describe project/initiative for which you are requesting funds.

All equipment purchased is from the surplus money placed in the reserve account. The Office of Student Technology was informed the reserve monies needed to be spent within the fiscal year. The list of equipment to be purchased is to accommodate this request.

The equipment list is for different locations, sites and will benefit all students enrolled at NSU.

3. State measurable objectives that will be used to determine the impact/effectiveness of the project.

The impact of the purchases will be determined by the usage of the equipment purchases.

4. Indicate how each project objective will be evaluated.

The project will be evaluated by the usage of the equipment being purchased.

5. Provide a justification for funding of the project. Estimate the number of students that will be served per academic year and in what ways. Please indicate also any unique needs of the target group.

The funding of these projects will benefit all students enrolled at NSU. All students will benefit from the purchase of the listed equipment.

6. If funded, which NSTEP (<http://www.nsula.edu/nstep/NSTEP.pdf>) objective will this funding of this project advance. How will funding of the project advance the University and College / unit technology plan?

1. To improve access to technology by students, faculty, and staff at Northwestern State University.
2. To provide classrooms with updated technology and multimedia.
3. To upgrade student technology laboratories with modern technology.
4. To improve and proliferate the use of distance education within all colleges at NSU.

7. List those individuals who will be responsible for the implementation of the project/initiative and indicate their demonstrated abilities to accomplish the objectives of the project.

Jennifer Long Martin will serve as project manager, equipment will be installed by vendors and staff personnel.

8. Describe any personnel (technical or otherwise) required to support the project/initiative.

Jennifer Long Martin will serve as project manager

9. Provide a schedule for implementation and evaluation.

Purchase – February
Install – March – May
Implement – Beginning Fall 08 semester

10. Estimate the expected life of hardware and software. Explain any anticipated equipment/software upgrades during the next five years.

All equipment purchased will have a life span of 5 – 7 years.

11. Explain in detail a plan and policy that will be in place to ensure property security/controls for any equipment received through Student Tech Fee.

All department follow the policy and procedures pertaining to property control in place by the university.

12. Attach a detailed budget, including: specs., description, cost, state contract number, and vendor for each item; cost of outside support personnel; and a description of how the proposal will support University/College/unit resources (i.e., cash match, funds from other sources, or reallocation of existing hardware/software or other equipment. **All of the information requested must be attached or the request will not be accepted.**

Please see attached breakdown of equipment request.

13. Attach a letter of support for the project signed by the requesting unit's Dean, the appropriate Vice President (for non-academic units), or the SGA President from the requesting campus (for student requests).



Creative Presentations

Visual Communications Made Simple

Date: 10/10/2007
 To: Jennifer Long/Northwestern State University
 Phone: 318-357-6482

From: Scott Albarado (scotta@creativepres.com)
 Re: State Contract Quote For 26 Smart Classrooms As Requested

| <u>Qty</u> | <u>Description</u> | <u>Line #</u> | <u>*Unit Price</u> | <u>*Total Price</u> |
|------------|--------------------|---------------|--------------------|---------------------|
|------------|--------------------|---------------|--------------------|---------------------|

I. Eight Rooms that are Similar to Bienvenue & Scholar's College:

Kyser Hall #305, 307, 417, 423 / Russell Hall #223, 115 / TEC #105, 106

State Contract #406245

| | | | | |
|--------------|---|-------|--------------|----------------------------------|
| 8 5 | Creative Presentations - CPI-Room8 - Level 8 - Room Solution - system includes - display device/screen, deluxe control system with switching, equipment rack, video and audio components, mount for display devices, interface components, cables and connectors and miscellaneous parts. | 04028 | \$ 22,520.00 | \$180,160.00 112,600.00 |
| 416 260 | Professional Services(On-site Installation & Programming hours) | 99777 | \$ 90.00 | \$37,440.00 23400.00 |
| Total | | | | \$217,600.00 136000.00 |

Recommended Option:

| | | | | |
|---|---|-------|---------------------|-------------------------|
| 8 5 | Creative Presentations - CPI-WARR4 - One year extended warranty | 05011 | \$ 2,133.33 | \$17,066.64 10666.65 |
| Total With Extended Warranty | | | | \$234,666.64 |
| Per Classroom Cost w/Extended Warranty | | | \$ 29,333.33 | |

Description on what will be included in the Above Rooms:

- 1) Sharp XG-C430X Projector & Ceiling Mounting Hardware with Security Lock Key
- 2) 100" Diagonal Wall Mounted Electric Screen w/low voltage controller
- 3) Creston MPS100 Presentation System
- 4) Creston Control System with Lectern Mounted Color Touchpanel programmed to control all Multi-Media Equipment in room
- 5) Audio Amplifier & 6 Ceiling Mounted JBL Speakers
- 6) VCR/DVD Combo Player/Recorder
- 7) Wireless Keyboard & Remote For Owner Provided PC in Lectern
- 8) Custom made Wood Lectern, articulating arm monitor mount for Symposium, Cable Cubby for laptop hookup, Front & Rear Rack Rails, Locking Pocket Doors & Rear Access Panel
- 9) Symposium 15" Touch Monitor Mounted on Articulating Arm Mount for ADA Accessibility
- 10) Kensington Lock attached to the Smart Symposium Touch Monitor for Security
- 11) All Cabling, Connectors & Miscellaneous Items needed for installation
- 12) Rack Accessories needed for installing equipment in Lectern Rack
- 13) Rack Mounted Power Strips
- 14) All Installation, Coordination, Programming & Training

* 146,666.65

II. Ten Smaller Rooms that are Similar to FACS #117:
 CAPA #122,216,304,306,319B / Kyser Hall #308,408,406 / TEC #103,104

State Contract #406245

| | | | | |
|------------|---|-------|--------------|--------------|
| 10 3 | Creative Presentations - CPI-Room8 - Level 8 - Room Solution - system includes - display device/screen, deluxe control system with switching, equipment rack, video and audio components, mount for display devices, interface components, cables and connectors and miscellaneous parts. | 04028 | \$ 22,520.00 | \$225,200.00 |
| 380 114 | Professional Services(On-site Installation & Programming hours) | 99777 | \$ 90.00 | \$34,200.00 |
| Total | | | | \$259,400.00 |

67560.00
 101,260.00
 77820.00

Recommended Option:

| | | | | |
|--|---|-------|-------------|--------------|
| 10 3 | Creative Presentations - CPI-WARR4 - One year extended warranty | 05011 | \$ 2,133.33 | \$21,333.30 |
| Total With Extended Warranty | | | | \$280,733.30 |
| Per Classroom Cost w/Extended Warranty | | | | \$ 28,073.33 |

6399.99
 84219.99

Description on what will be included in the Above Rooms:

- Same as Section 1 Description except this:
- 1) Using 4 speakers instead of 6
 - 2) Using an 84" Diagonal Screen instead of a 100" Diagonal
 - 3) Using the Sharp XG-C335X Projector instead of the XG-C430X

III. Two Rooms that are Similar to PE #115:

TEC PodD #102 & PE #123

State Contract #406245

| | | | | |
|-----------|---|-------|--------------|-------------|
| 2 1 | Creative Presentations - CPI-Room8 - Level 8 - Room Solution - system includes - display device/screen, deluxe control system with switching, equipment rack, video and audio components, mount for display devices, interface components, cables and connectors and miscellaneous parts. | 04028 | \$ 22,520.00 | \$45,040.00 |
| 124 62 | Professional Services(On-site Installation & Programming hours) | 99777 | \$ 90.00 | \$11,160.00 |
| Total | | | | \$56,200.00 |

22520
 5580.00
 28100.00

Recommended Option:

| | | | | |
|--|---|-------|-------------|--------------|
| 2 | Creative Presentations - CPI-WARR4 - One year extended warranty | 05011 | \$ 2,133.33 | \$4,266.66 |
| Total With Extended Warranty | | | | \$60,466.66 |
| Per Classroom Cost w/Extended Warranty | | | | \$ 30,233.33 |

30233.33

Description on what will be included in the Above Rooms:

- Same as Section 1 Description except this:
- 1) Adding 6 more speakers for a total of 12
 - 2) Adding a Wireless Lavalier Mic System and Mic Mixer

IV. Kyser #243 Room with 52" LCD Monitor instead of Projector & Screen:

State Contract #406245

| | | | | | |
|-------|---|-------|----|-----------|-------------------|
| 1 | Creative Presentations - CPI-Room9 - Level 9 - Room Solution - system includes - display device/screen, deluxe control system with switching, equipment rack, video and audio components, mount for display devices, interface components, cables and connectors and miscellaneous parts. | 04029 | \$ | 27,570.00 | \$27,570.00 |
| 29 | Professional Services(On-site Installation & Programming hours) | 99777 | \$ | 90.00 | <u>\$2,610.00</u> |
| Total | | | | | \$30,180.00 |

Recommended Option:

| | | | | | |
|------------------------------|---|-------|----|----------|--------------------|
| 1 | Creative Presentations - CPI-WARR4 - One year extended warranty | 05011 | \$ | 2,133.33 | <u>\$2,133.33</u> |
| Total With Extended Warranty | | | | | \$32,313.33 |

Description on what will be included in the Above Room:

Same as Section 1 Description except this:

- 1) Replacing the Projector and Screen with a wall mounted Sharp 52" Professional LCD Monitor

V. Three Rooms at Shreveport Nursing Site:

#205, 206(older building) & #212

State Contract #406245

| | | | | | |
|-------|---|-------|----|-----------|--------------------|
| 3 | Creative Presentations - CPI-Room8 - Level 8 - Room Solution - system includes - display device/screen, deluxe control system with switching, equipment rack, video and audio components, mount for display devices, interface components, cables and connectors and miscellaneous parts. | 04028 | \$ | 22,520.00 | \$67,560.00 |
| 228 | Professional Services(On-site Installation & Programming hours) | 99777 | \$ | 90.00 | <u>\$20,520.00</u> |
| Total | | | | | \$88,080.00 |

Recommended Option:

| | | | | | |
|--|---|-------|----|----------|--------------------|
| 3 | Creative Presentations - CPI-WARR4 - One year extended warranty | 05011 | \$ | 2,133.33 | <u>\$6,399.99</u> |
| Total With Extended Warranty | | | | | \$94,479.99 |
| Per Classroom Cost w/Extended Warranty | | | | | \$ 31,493.33 |

Description on what will be included in the Above Rooms:

Same as Section 1 Description except this:

- 1) Adding 2 Projector Long Throw Lenses for Rms. 205 & 206
- 2) Adding 2 Projector Wall Mount Kits for 205 & 206/Difficult ceiling in these two rooms
- 3) Because of the difficult ceiling, cable raceway will need to be used to hide exposed cabling

VI. CAPA #228 Large Room:

State Contract #406245

| | | | | |
|-----|--|-------|--------------|-------------|
| 1 | Creative Presentations - CPI-MMDSLEVEL7 - Multi-Monitor Display System Level 1 - system includes - display devices, multi-monitor control system, mounts for display devices, interface components, cables and connectors and miscellaneous parts. | 04019 | \$ 40,230.00 | \$40,230.00 |
| 102 | Professional Services(On-site Installation & Programming hours) | 99777 | \$ 90.00 | \$9,180.00 |
| | | | Total | \$49,410.00 |

Recommended Option:

| | | | | |
|---|---|-------|-------------|------------|
| 1 | Creative Presentations - CPI-WARR6 - One year extended warranty | 05013 | \$ 3,200.00 | \$3,200.00 |
|---|---|-------|-------------|------------|

Total With Extended Warranty

\$52,610.00

Description on what will be included in the Above Room:

Same as Section 1 Description except this:

- 1) Total of 12 Larger Style Speakers
- 2) Adding a Wireless Lavalier Mic System and Mic Mixer
- 3) Larger Lectern
- 4) Adding Two Ceiling Mounted 52" LCD Monitors for Back of the Room Viewing
- 5) Putting a Larger 150" Diagonal Screen in the Front of the room

VII. Morrison(Scholar's College) Dual Purpose Room:

State Contract #406245

| | | | | |
|-----|--|-------|--------------|-------------|
| 1 | Creative Presentations - CPI-MMDSLEVEL7 - Multi-Monitor Display System Level 1 - system includes - display devices, multi-monitor control system, mounts for display devices, interface components, cables and connectors and miscellaneous parts. | 04019 | \$ 40,230.00 | \$40,230.00 |
| 118 | Professional Services(On-site Installation & Programming hours) | 99777 | \$ 90.00 | \$10,620.00 |
| | | | Total | \$50,850.00 |

Recommended Option:

| | | | | |
|---|---|-------|-------------|------------|
| 1 | Creative Presentations - CPI-WARR6 - One year extended warranty | 05013 | \$ 3,200.00 | \$3,200.00 |
|---|---|-------|-------------|------------|

Total With Extended Warranty

\$54,050.00

Description on what will be included in the Above Dual Purpose Room:

- 1) Room will be able to be subdivided and used as 2 separate Smart Classroom Systems or as one Large Combined Room
- 2) Each of the 2 sections will have same equipment as Section II Description except for:
- 3) We will use Your Existing Plasma Display in one of the sections/will need to be moved

Grand Total For All 26 Classrooms with Extended Warranties

~~\$809,319.92~~

A 462,259.96

3639 Ambassador Caffery Pkwy, Suite 402, Lafayette, LA 70503
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Description



OptiPlex 745 Small Form Factor (Vista)

Date & Time: October 05,2007 12:20 PM CST

SYSTEM COMPONENTS

| | | |
|---|------------|------------|
| OptiPlex 745 Small Form Factor (Vista) | Qty | 25 |
| Intel® Core™ 2 Duo Processor E6600 (2.40GHz, 4M, 1066MHz FSB), Genuine Windows Vista® Business, no media, 32 Edition, English | Unit Price | \$1,137.60 |

Catalog Number: 25 E1778_VISTA

| | | |
|---------------|--------------------|------------------------------|
| Module | Description | Show Details |
|---------------|--------------------|------------------------------|

| | |
|---------------------------------------|---|
| OptiPlex 745 Small Form Factor | Intel® Core™ 2 Duo Processor E6600 (2.40GHz, 4M, 1066MHz FSB) |
|---------------------------------------|---|

| | |
|----------------------------|--|
| Operating System(s) | Genuine Windows Vista® Business, no media, 32 Edition, English |
|----------------------------|--|

| | |
|---------------|---|
| Memory | 2.0GB DDR2 Non-ECC SDRAM, 667MHz, (2DIMM) |
|---------------|---|

| | |
|-----------------|--|
| Keyboard | Dell USB Keyboard, No Hot Keys, English, Black |
|-----------------|--|

| | |
|-----------------|------------|
| Monitors | No Monitor |
|-----------------|------------|

| | |
|-------------------|--|
| Video Card | 128MB ATI Radeon X1300 (1 DVI/1 TV-out), low profile |
|-------------------|--|

| | |
|-------------------------|--|
| Boot Hard Drives | 80GB SATA 3.0Gb/s and 8MB DataBurst Cache™ |
|-------------------------|--|

| | |
|---|------------------------------------|
| Floppy Drive and Media Card Reader Options | Dell 13 in 1 USB Media Card Reader |
|---|------------------------------------|

| | |
|--------------|--|
| Mouse | Dell USB 2-Button Optical Mouse with Scroll, Black |
|--------------|--|

| | |
|------------------------------|--|
| Lead Free Motherboard | RoHS Compliant Lead Free Chassis and Motherboard |
|------------------------------|--|

| | |
|--|--|
| Removable Media Storage Devices | 8X SlimDVD+/-RW Roxio™DellEdition, Cyberlink™for VistaHomeBasic/Bus |
|--|--|

| | |
|-----------------|------------|
| Speakers | No Speaker |
|-----------------|------------|

| | |
|--------------------|----------------|
| Resource CD | No Resource CD |
|--------------------|----------------|

| | |
|--------------------------|--------------------------|
| Dell Energy Smart | Dell Energy Smart Enable |
|--------------------------|--------------------------|

| | |
|--------------------------|---------------------------------|
| Security Hardware | Chassis intrusion switch option |
|--------------------------|---------------------------------|

| | |
|----------------------------------|---|
| Hardware Support Services | 4 Year Limited Warranty plus 4 Year NBD On-Site Service |
|----------------------------------|---|

| | |
|--------------------------------------|------------------------|
| Installation Support Services | No Onsite System Setup |
|--------------------------------------|------------------------|

| | |
|---------------|-----------------------|
| Labels | Vista Premium Sticker |
|---------------|-----------------------|

TOTAL:\$28,440.00

| | Total Price |
|--|--------------------|
| Sub-total | \$28,440.00 |
| Shipping & Handling | \$0.00 |
| Tax¹ | -- |
| State Environmental Fee¹ | -- |
| More info | |
| Total Price² | -- |

¹ Applicable sales taxes are currently unavailable in the Dell Online Store for your order. The amount of sales tax applicable for the items you have selected will be communicated to you via email or phone following receipt of your online order.

² For shipments of certain products to California, state environmental fee of up to \$10 per item will be added at order invoice. For shipments of certain items to Alberta, Canada, a provincial environmental fee will be applied to your invoice. Pricing, specifications, availability and terms of offers may change without notice and are not transferable. Offers may not be combined with other discounts or promotional offers. Taxes, fees, shipping and handling and any applicable restocking charges are extra, vary, and are not subject to discount. Offer valid only for end-user customers and not for resale by customer. Dell cannot be responsible for pricing or other errors, omissions, or consequences of misuse of site and its functions and reserves the right to cancel orders arising from such errors. Refer to your invoice for final information regarding order detail, including tax & shipping amounts. Prices have been rounded to the nearest dollar for online display. Additional terms and conditions may apply. All sales are subject to Dell's Terms and Conditions of Sale located at www.dell.com unless you have a separate written agreement with Dell.

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sn ECM7

Northwestern State University

Natchitoches, LA 71497

Purchase Order No. _____

REQUEST FOR PURCHASE ORDER

Vendor

Name Software House International
 Address 7485 Elliot Road
 City Baton Rouge St LA ZIP 70817
 Phone 225-755-6947

Ship To

Name _____
 Address _____
 City _____ St _____ ZIP _____
 Phone _____

| QTY | LINE | DESCRIPTION | EACH | TOTAL |
|-----|------|--|---------|------------|
| 25 | | Office Professional Plus 2007 All Lng MVL Part Number 79P-01195 Product Type: Standard | \$52.91 | \$1,322.86 |
| | | ACADEMIC MASTER ENROLLMENT # 5194538 LAICU ENROLLMENT# 9546959 | | |

Payment Details

- Check
- Cash
- Account No.
- Credit Card

Name _____
 CC # _____
 Exp Date _____

| | |
|---------------------|-------------------|
| SubTotal | \$1,322.86 |
| Shipping & Handling | |
| Taxes State | |
| TOTAL | \$1,322.86 |

Shipping Date

Approval

Date _____
 Order No _____
 Sales Rep Laurie Conrad
 Ship Via _____

Notes/Remarks

Alfred Ehlers

From: jay_buonviri@shi.com
Sent: Friday, October 05, 2007 11:09 AM
To: Alfred Ehlers
Subject: SHI Quote 2333947, SPSS Academic Quote

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Account Representative

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All Prices are in US Dollar(USD)

| Product | Qty | Your Price | Total |
|--|-----|------------|-------------|
| 1 BASE 16: Windows CD SPSS Inc. ** - Part#: 32645A | 19 | \$596.40 | \$11,331.60 |
| 2 BASE 16: Windows Maintenance SPSS Inc. ** - Part#: 32645AM | 19 | \$124.00 | \$2,356.00 |
| 3 Regression Models 16: M/W/L CD SPSS Inc. ** - Part#: 32645A | 19 | \$504.74 | \$9,590.06 |
| 4 Regression Models 16: Maintenance SPSS Inc. ** - Part#: 32645AM | 19 | \$104.00 | \$1,976.00 |
| | | Shipping | \$0.00 |
| | | Total | \$25,253.66 |

Additional Comments

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- End User Name; Phone #; Fax #; e-mail address
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✓ **24 Yamaha YSH-411SWC Sousaphones.** Key – BBb; Size – 4/4; Bore – 0.728; Bell Diameter – 26 1/8” front facing bell; Leadpipe Material – Silver; Body/Bell Material – Silver; Finish – Clear epoxy lacquer; Mouthpiece – 67C4; Pistons/Valves – (3) Nickel-plated, front action; Case – SHC-43; Include extra mouth pipe bit. Include one bottle YAC 1000P (Valve Oil); Each sousaphone should include 1 YAC YMA SSP (Sousaphone Shoulder Pad, leather) and 1 YAC YMA SBP (Sousaphone branch pad, leather. Also, each sousaphone should include 1 YAC 1400 (Sousaphone case strap).

24@\$5,100 = \$122,400

✓ **24 of each of the following accessories**–YAC 1077P, Vinyl coated flexible cleaning rod, small; YAC 1078P – Vinyl coated flexible cleaning road, large; YAC 1083P – Nylon valve casing brush; YAC 1096P – Treated silver polishing cloth, medium; YAC 1100 Chamois-like polishing cloth; YAC 1666P – valve casing cleaning rod.

✓ 24 @ \$50 = \$1200

✓ 12 - YAC 1061 – Silver polish.

✓ 12 @\$3.00 = \$36.00

✓ **25 – YMP204MS Marching Brass Mellophone with cases.** Key of F; Bore – M:o.462”; Bell Diameter – 10”, Leadpipe – gold brass; Body/Bell Material – Yellow brass; Silver-plated finish; pistons/valves – 3 Nickel-plated, nickel alloy; mouthpiece MP 14F4.

25 @ \$1550 - \$38,750

✓ **25 – YEP-202MS, Marching only Euphoniums** with cases; - Silver finish. Key of Bb; .571” bore; Bell Diameter – 11”; Body/bell is yellow brass/two-piece; Silver-plated; Mouthpiece – SLL-51; pistons/valves – nickel-plated, nickel alloy, hybrid valve guides.

25 @ \$1850 - \$46,250

✓ **1 Bass Clarinet** – Yamaha Low Eb Bass Model #YCL621 with case. Key of Bb with Boehm fingering; 24 keys, 7 covered finger holes; Body Material – Grenadilla; Barrel Material – Nickel silver; Bell Material – Nickel silver; Key Material – Nickel silver; Plating – silver; Bore – Machined; Tone holes – Straight with tapered undercut; Thumb rest – Fixed; Mouthpiece – Yamaha 4C; Mouthpiece Cap – Silver-plated; Ligature – Silver-plated; Spring Type – Blue Steel needle; Pad Type – White leather metal button type; Posts – threaded; to Low Eb.

1 @ \$6500

✓ 1 **YAC 1416P** – alto/bass clarinet strap

1 @ \$7.50

✓ 2 – **Buffet BC1231-5-0 “A” Clarinets** with cases – Key of A; Pitch A440; granadilla wood; Bore: Poly-cylindrical bore; Power forged silver keywork, prelated in copper and finished in nickel plate; 17 keys and 6 rings; Double Fish skin pads. With mouthpiece included

2 @ \$3200 = \$6400

✓ 1 – **Loree Model “i+3” Professional English Horn.** Body – Grenadilla Wood (lower joint and bell) and high quality plastic (upper joint). Key System – Full Conservatory system complete with 3rd octave key and low B vent key. Silver plated keys. Two Loree Bocals. French-style instrument case with insulated case cover.

1 @ \$8900

✓ 1 – **Fox Professional Fox English Horn - Model #510.** Body – Grenadilla Wood (lower joint and bell) and high quality plastic (upper joint). Must include metal lined tenon sockets and silver plated posts, bands, and bell ring. Key System - Full Conservatory system complete with 3rd octave key and low B vent key. Two standard XL EH bocals (#2 and #3) and a single French-style instrument case. Include accessories of reed case, screwdriver, silk swab and cork grease.

1 @ \$5200

✓ 2 – **Bach Stradivarius Trombones – Model 42B.** Key of Bb/F. Traditional Motor Mechanism and traditional wrap. .547” large bore; 8-1/2” one-piece yellow brass bell, Chrome-plated nickel silver seamless inner slide, brass outer slide, nickel-silver handgrip, tubular nickel-silver body braces, Vincent Bach mouthpiece and deluxe wood shell case.

2 @ \$2500 = \$5000

TOTAL OF \$240,643.50

PLEASE BE SURE TO INCLUDE THESE VENDORS:

MUNCY WINDS

P.O. Box 1274

Boone, NC 28607-1274

800-333-6415

828-963-8990 – Fax

Midwest Musical Imports

2021 E. Hennepin Ave.

Suite 374

Minneapolis, MN 55413

Toll Free: 1-800-926-5587

Local: 1-612-331-4717

Fax: 1-612-331-4718

Email: mmi@mmimports.com



The new face of communication

Quote

Wire One Communications, Inc.
 11400 Westmoor Circle
 Suite 225
 Westminster, CO 80021

Sales Rep. Gregory Smith
 Phone (937) 259-5894
 Fax (937) 859-3725
 Email gregory.smith@wireone.com

Quote # 25952.01
 Date 10/04/2007

Bill To:

Northwestern State University
 100 Dodd Hall
 Natchitoches, LA
 71497
 United States
 Chris Brumley
 318-357-6697
 brumleyc@nsula.edu

Ship To:

Northwestern State University
 100 Dodd Hall
 Natchitoches, LA
 71497
 United States
 Chris Brumley
 318-357-6697
 brumleyc@nsula.edu

Our Remit To Address is:
 Wire One Communications, Inc.
 P.O. Box 951842
 Dallas, TX 75395-1842
 303-448-7853

| Qty | Mfg. Part # | Description | Unit Price | Ext. Price |
|------|-----------------|---|-----------------|-------------------|
| 1.00 | 2200-22650-001 | Polycom - VSX 7000 Series - Video Unit: VSX 7000s NTSC English Remote State Contract #406677 - Line Item # 1007 - POLYCOM VIDEO CONFERENCING DISCOUNT OFF THE POLYCOM NORTH AMERICA PRICE LIST FOR CATEGORY TIER.08. 36% | \$4,479.36 | \$4,479.36 |
| 1.00 | SVC-RM-1Y-PVSX7 | Wire One Support One Care Remote for Polycom VSX 7000, 1 Year State Contract #406677 - Line Item # 1037 - MAINTENANCE FOR VIDEO CONFERENCING EQUIP WIRE ONE BRAND MAINTENANCE FOR POLYCOM EQUIPMENT. 10.0% DISCOUNT OFF PUBLISHED... | \$585.00 | \$585.00 |
| | | | Subtotal | \$5,064.36 |
| | | | Total | \$5,064.36 |

Quote Terms and Conditions:

Any products and/or services ordered shall be subject to the Master Customer Agreement between you and Wire One then in effect. If a Master Customer Agreement is not in effect then Wire One's standard Equipment Terms and Conditions and/or Services Terms and Conditions (as applicable) (each found at <http://www.wireone.com/html/learning/terms/index.html>) shall apply.

Any different or additional terms in your purchase order or any other document, whether pre-printed or otherwise, are specifically excluded.

Pricing/Fees:

Pricing shown is for units sold and shipped in the United States unless otherwise stated.

In the event a site is unprepared in any way at the time of scheduled Installation or Maintenance Service such that a return visit is required by Wire One for completion of the Installation or Maintenance Service, Customer will be billed an additional \$1,000 trip charge.

Installation Services cancelled with less than seventy-two hours notice are subject to a \$1,000 cancellation fee.

Maintenance Services cancelled with less than twenty-four (24) hours notice are subject to a \$1,000 cancellation fee

This Quote is not binding on Wire One until accepted by Wire One by signature of its authorized representative below. Quotes are only valid for 30 days.

This Quote is confidential between you and Wire One and may not be shown or distributed without prior written approval from Wire One.

Wire One Communications, Inc.

Authorized Signature

Print Name

Date

Customer

Authorized Signature

Print Name

Date

By checking this box I elect out of Wire One maintenance coverage. I understand by doing so standard manufacturer warranties apply as delivered by the manufacturer.



The new face of communication

Quote

Wire One Communications, Inc.
 11400 Westmoor Circle
 Suite 225
 Westminster, CO 80021

Sales Rep. Gregory Smith
 Phone (937) 259-5894
 Fax (937) 859-3725
 Email gregory.smith@wireone.com

Quote # 25953.01
 Date 10/04/2007

Bill To:

Northwestern State University
 100 Dodd Hall
 Natchitoches, LA
 71497
 United States
 Chris Brumley
 318-357-6697
 brumleyc@nsula.edu

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 P.O. Box 951842
 Dallas, TX 75395-1842
 303-448-7853

| Qty | Mfg. Part # | Description | Unit Price | Ext. Price |
|------|-----------------|--|-----------------|-------------------|
| 1.00 | 2200-22650-001 | Polycom - VSX 7000 Series - Video Unit: VSX 7000s NTSC English Remote State Contract #406677 - Line Item # 1007 - POLYCOM VIDEO CONFERENCING DISCOUNT OFF THE POLYCOM NORTH AMERICA PRICE LIST FOR CATEGORY TIER.08. 36 | \$4,479.36 | \$4,479.36 |
| 1.00 | 2215-21359-201 | Polycom - VSX 7000 Series - Network Module: and VSX 7000s (V.35, RS449, RS350 with RS366 dialing) State Contract #406677 - Line Item # 1007 - POLYCOM VIDEO CONFERENCING DISCOUNT OFF THE POLYCOM NORTH AMERICA PRICE LIST FOR CATEGORY TIER.08. 36 | \$959.36 | \$959.36 |
| 1.00 | 2457-10609-200 | Polycom - Cable: 5 ft Serial V.35 & RS366HD for VS EX, FX, VS4000 & VSX Series State Contract #406677 - Line Item # 1009 - POLYCOM VIDEO CONFERENCING DISCOUNT OFF THE POLYCOM NORTH AMERICA PRICE LIST FOR CATEGORY TIER.05. 18% | \$154.98 | \$154.98 |
| 1.00 | SVC-RM-1Y-PVSX7 | Wire One Support One Care Remote for Polycom VSX 7000, 1 Year State Contract #406677 - Line Item # 1037 - MAINTENANCE FOR VIDEO CONFERENCING EQUIP WIRE ONE BRAND MAINTENANCE FOR POLYCOM EQUIPMENT. 10.0% DISCOUNT OFF PUBLISHED... | \$585.00 | \$585.00 |
| | | | Subtotal | \$6,178.70 |
| | | | Total | \$6,178.70 |

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Wire One Communications, Inc.

Authorized Signature

Print Name

Date

Customer

Authorized Signature

Print Name

Date

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The new face of communication

Wire One Communications, Inc.
11400 Westmoor Circle
Suite 225
Westminster, CO 80021

Quote

Sales Rep. Gregory Smith
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Fax (937) 859-3725
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Bill To:

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Wire One Communications, Inc.
P.O. Box 951842
Dallas, TX 75395-1842
303-448-7853

| Qty | Description | Unit Price | Ext. Price |
|-------|--|-----------------|-------------------|
| 5.00 | Audio Tech - Mixer: SmartMixer 4 Channel Automatic Mixer | \$589.89 | \$2,949.45 |
| 20.00 | Shure - Microphone: Supercardioid, Condenser Boundary Mic | \$230.66 | \$4,613.20 |
| 1.00 | 24-2P-STAR-BLK - 24 gauge, 2 pair, stranded, shielded black microphone cable Please specify 500ft cut | \$320.00 | \$320.00 |
| | | Subtotal | \$7,882.65 |
| | | Total | \$7,882.65 |

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Wire One Communications, Inc.

Authorized Signature

Print Name

Date

Customer

Authorized Signature

Print Name

Date

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Northwestern State University

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Account Options Order Status E-Quotes My Cart Logout Buy Online or Call 1-800-388-8239

Dell recommends Windows Vista® Business.

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1002915524265

E-quote Help

Cart E-Quotes

Summary View | Detail View Print Back to List Email Add Item

Saved By: Chris P Brumley Phone Number: (318) 357-6697
brumleyc@nsula.edu Purchasing Agent:
Saved On: Wednesday, October 03, 2007 Notes/Comments:
Expires On: Sunday, December 02, 2007 Additional Comments:

| Item | Remove Item | Qty | Unit Price |
|--|-------------|-----------------------------------|------------|
|  PPC-2000 Presenters Cart - Textured Black Product Details | | 1 Update Total | \$809.10 |

Sub-total \$809.10

| Item | Remove Item | Qty | Unit Price |
|---|-------------|-----------------------------------|------------|
|  Sharp Aquos LC 42D43U 42-inch Widescreen Black High Definition Flat Panel LCD TV Product Details | | 1 Update Total | \$1,340.99 |

Sub-total \$1,340.99

Coupon Entry

Enter coupon number

Apply Coupon

Note: Coupon savings are only applied to items you have added to your cart.

Sub-total \$2,150.09

Shipping & Handling \$0.00

Tax¹ --

State Environmental Fee¹ --

[More Info](#)

Total Price² --

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Help

¹ Applicable sales taxes are currently unavailable in the Dell Online Store for your order. The amount of sales tax applicable for the items you have selected will be communicated to you via email or phone following receipt of your online order.

² For shipments of certain products to California, state environmental fee of up to \$10 per item will be added at order invoice. For shipments of certain items to Alberta, Canada, a provincial environmental fee will be applied to your invoice. Pricing, specifications, availability and terms of offers may change without notice and are not transferable. Offers may not be combined with other discounts or promotional offers. Taxes, fees, shipping and handling and any applicable restocking charges are extra, vary, and are not subject to discount. Offer valid only for end-user customers and not for resale by customer. Dell cannot be responsible for pricing or other errors, omissions, or consequences of misuse of site and its functions and reserves the right to cancel orders arising from such errors. Refer to your invoice for final information regarding order detail, including tax & shipping amounts. Prices have been rounded to the nearest dollar for online display. Additional terms and conditions may apply. All sales are subject to Dell's Terms and Conditions of Sale located at www.dell.com unless you have a separate written agreement with Dell.

Picture is for illustrative purposes only. Price may increase or decrease depending on options selected.



ONLINE PRICE QUOTATION

Quote Number: 1507085

Today's Date : 1/8/2008 4:06:03 PM

Created By: ehlersa@nsula.edu

Quote Name: NSU-TF-SHV_Printers

Quote Created Date : 1/8/2008 4:05:47 PM

Contract: LA - STATE OF LOUISIANA (WSCAII) (404160-A63309)

Product availability and product discontinuation are subject to change without notice. The prices in this quotation are valid for 30 days from quote date above. Please include the quote number and contract from this quote on the corresponding purchase order.
 Use the File - Print option to print this form for your future reference.

| Items/description | Part no | Unit price | Qty | Ext price |
|--|-------------------|------------|-----|------------|
| HP LaserJet 4350tn printer | Base | \$1,772.00 | 1 | \$1,772.00 |
| HP LaserJet 4350tn printer | Q5408A#ABA | | | |
| In the box: | | | | |
| Power cord, control panel overlay, print cartridge, software and documentation, Getting Started Guide, support flyer, HP Jetdirect Fast Ethernet embedded print server, additional 500-sheet input paper tray | | | | |
| Print speed, black | | | | |
| Up to 55 ppm | | | | |
| Two-sided printing | | | | |
| Automatic (optional) | | | | |
| Input capacity (std/max) | | | | |
| Up to 1100/Up to 3100 | | | | |
| Connectivity, standard | | | | |
| Hi-Speed USB 2.0 port, IEEE 1284-B compliant parallel port, 2 open EIO slots, HP Jetdirect Fast Ethernet Embedded Print Server | | | | |
| Included paper-handling accessories | | | | |
| 50-sheet rear output bin, 250-sheet top output bin | | | | |
| Optional paper-handling accessories | | | | |
| Options not included: Two-sided printing accessory, 75-envelope feeder, 500-sheet stacker or 15-sheet stapler/500-sheet stacker | | | | |
| HP 3-year Next-Business-Day onsite LaserJet 43/51/52XX HW Support | U3469E | \$414.00 | 1 | \$414.00 |
| HP LaserJet 4250/4350 smart print cartridge, black (20,000-pages) | Q5942X | \$217.00 | 4 | \$868.00 |
| HP LaserJet 9050n printer | Base | \$3,173.00 | 2 | \$6,346.00 |
| HP LaserJet 9050n printer | Q3722A#ABA | | | |
| In the box: | | | | |
| 100-sheet multipurpose tray, two 500-sheet input trays, HP Jetdirect Fast Ethernet embedded print server, face-up output bin, power cord, print cartridge, printer documentation, printer software CD-ROM, control panel overlay | | | | |
| Print speed, black | | | | |
| Up to 50 ppm | | | | |

Duty cycle

Up to 300,000 per month

Paper trays (std/max)

3/4

Input capacity (std/max)

Up to 1100/Up to 3100

Output capacity (std/max)

Up to 600 (500 sheets face down, 100 sheets face up) / Up to 3600 (with optional 3000-sheet stacker or stapler/stacker), up to 2500 (with optional 8-bin mailbox), up to 1600 (with optional multifunction finisher)

Media sizes

Letter, legal, tabloid, executive, JPostD, envelopes (No. 10, C5, DL, Monarch, B5)

Memory (std/max)

128 MB / 512 MB

Connectivity, standard

Bidirectional IEEE 1284-B compliant parallel port, 2 open EIO slots, HP Jetdirect Fast Ethernet embedded print server

Print quality, black

600 x 600 dpi [with HP FastRes 1200 and Resolution Enhancement technology (REt)]

Paper-handling accessories

Two 500-sheet input trays, 100-sheet multipurpose tray, 600-sheet output bin (500 sheets face down, 100 sheets face up)

Optional paper-handling accessories

Options not included: 2000-sheet input tray; automatic duplexer; 3000-sheet stacker or 3000-sheet stapler/stacker or multifunction finisher (require 2000-sheet input tray); 8-bin mailbox (requires 2000-sheet input tray)

HP 3-year Next-Business-Day onsite LaserJet 9040, 9050 HW Support

H7694E \$1,410.00 2 \$2,820.00

HP LaserJet 2000-sheet optional input tray

C8531A#ABA \$817.00 2 \$1,634.00

Subtotal: \$13,854.00

Estimated Lease Cost: \$448.73

The terms and conditions of the LA - STATE OF LOUISIANA (WSCAII) will apply to any order placed as a result of this inquiry, no other terms or conditions shall apply.

To access the HP Public Sector Online Store where this quote was created, go to:

<http://gem.compaq.com/gemstore/entry.asp?SiteID=1020>

* The estimated lease cost is the monthly payment amount for a lease commencing on or before 2/7/2008 with a term of 36 months and a fair market value purchase option at the end of the lease term. This and other leasing and financing options are available through Hewlett-Packard Financial Service Company (HPFSC) or one of its affiliates to qualified education and state and local customers in the U.S. and subject to credit approval and execution of standard HPFSC documentation. Fees and other restrictions may apply. This is not a commitment to lease. Rates and payments are subject to change at any time without notice. Leasing and financing options for Federal governmental agencies (subject to a \$50,000 minimum) are available from Hewlett-Packard Company. For more information, call Hewlett-Packard Financial Services Company at 1-888-277-5942 and talk to a financial services representative who



*Now
2/11/08*

QUOTATION

QUOTE #: 413879490
Customer #: 353181
Contract #: N39913577

Customer Agreement #: 403834 /NASPO A63307

Quote Date: 2/11/08

Date: 2/11/08 9:51:22 AM

Customer Name: NORTHWESTERN STATE UNIV

| | | | |
|---------------------------------|--------------------|---------------------------------------|----------|
| TOTAL QUOTE AMOUNT: | \$82,449.02 | | |
| Product Subtotal: | \$82,449.02 | | |
| Tax: | \$0.00 | | |
| Shipping & Handling: | \$0.00 | | |
| Shipping Method: | Ground | Total Number of System Groups: | 7 |

| GROUP: 1 | QUANTITY: 1 | SYSTEM PRICE: \$8,862.14 | GROUP TOTAL: \$8,862.14 |
|----------------------|--|--------------------------|-------------------------|
| Base Unit: | PowerVault TL4000, 4U Library,LTO4-120, 800GB/1.6TB, 1 SAS Drive (223-1051) | | |
| Cable: | External 4M SCSI Cable VHDCI/68 pin for ML6000 (310-7386) | | |
| Service: | Premier Enterprise SupportService Gold Welcome Letter (310-3785) | | |
| Service: | GOLD Enterprise Support: 4-Hour 7x24 On-Site Service with Emergency Dispatch,4 YR Ext (970-1724) | | |
| Service: | GOLD Enterprise Support: 7x24Escalation Manager, Hardware/Software Tech Phone Support, Enterprise Command Center, 5 (970-1914) | | |
| Service: | GOLD Enterprise Support: 4-Hour 7x24 On-Site Service with Emergency Dispatch,Init YR (982-2060) | | |
| Service: | Dell Hardware Warranty Plus OnSite Service Initial YR (985-9487) | | |
| Service: | Dell Hardware Warranty, Extended Year(s) (985-9488) | | |
| Installation: | Dell Phone Assisted Installation and Configuration (985-9537) | | |
| Misc: | Redundant Power for TL4000 (430-2253) | | |

| GROUP: 2 | QUANTITY: 2 | SYSTEM PRICE: \$3,504.10 | GROUP TOTAL: \$7,008.20 |
|----------------------|--|--------------------------|-------------------------|
| Base Unit: | Switch, 4GB, 8-16 port, 200E Brocade -R (222-2654) | | |
| Service: | Premium Enterprise Support - Gold - Premium Services (950-5929) | | |
| Service: | Premium Enterprise Support - Gold - Advanced Software Support (950-5989) | | |
| Service: | Type 2 Contract - Same Day 4-Hour 7x24 Parts and Labor On-Site Response, 4YR Extended (960-1564) | | |
| Service: | Type 2 Contract - Same Day 4-Hour 7x24 Parts and Labor On-Site Response, Initial Year (960-1600) | | |
| Service: | Thank You for buying Dell (983-2207) | | |
| Service: | Please visit WWW.Dell.COM (983-2217) | | |
| Installation: | Hardware Installation IncludedIn SAN/DAS Implementation Installation (981-9069) | | |

| GROUP: 3 | QUANTITY: 1 | SYSTEM PRICE: \$31,447.57 | GROUP TOTAL: \$31,447.57 |
|----------------------|---|---------------------------|--------------------------|
| Base Unit: | CX3-10C iSCSI and Fibre Channel Storage Processor Enclosure (222-7801) | | |
| Monitor: | Navisphere Manager Departmental (3-7 HOSTS) for CX3-10c (420-6691) | | |
| Monitor: | Thank you for choosing Dell (466-6679) | | |
| Service: | GOLD Enterprise Support: 4-Hour 7x24 On-Site Service with Emergency Dispatch, 4 YR Ext (970-2694) | | |
| Service: | GOLD Enterprise Support: 7x24 Escalation Manager, Hardware/Software Tech Phone Support, Enterprise Command Center, 5 (970-2734) | | |
| Service: | GOLD Enterprise Support: 4-Hour 7x24 On-Site Service with Emergency Dispatch, Init YR (982-4040) | | |
| Service: | Dell Hardware Warranty, Extended Year(s) (986-2938) | | |
| Service: | Dell Hardware Warranty Plus OnSite Service Initial YR (986-2957) | | |
| Service: | 5Yr DELL EMC: Software Assurance (986-3009) | | |
| Installation: | SAN IMPLEMENTATION / INSTALLATION 1 TO 4 HOSTS (981-8019) | | |
| | T1-Standard Maint 1 per yr, 1YR (986-3029) | | |

| GROUP: 4 | QUANTITY: 1 | SYSTEM PRICE: \$15,497.00 | GROUP TOTAL: \$15,497.00 |
|----------------------|---|---------------------------|--------------------------|
| Base Unit: | DAE4P-OS 15x146GB 15k 4Gb CX3-10 Hard Drive Bundle (222-8063) | | |
| Service: | GOLD Enterprise Support: 4-Hour 7x24 Onsite Service with Emergency Dispatch, 4 Year Extended (970-2584) | | |
| Service: | GOLD Enterprise Support: 7x24 Escalation Manager, Hw/Sw Tech Phone Support, Enterprise Command Center, 5Year (970-2624) | | |
| Service: | GOLD Enterprise Support: 4-Hour 7x24 Onsite Service with Emergency Dispatch, Initial Year (982-3930) | | |
| Service: | Dell Hardware Warranty, Extended Year(s) (986-2908) | | |
| Service: | Dell Hardware Warranty Plus Onsite Service Initial Year (986-2937) | | |
| Installation: | HARDWARE INSTALL INCLUDED IN SAN/DAS IMP/INST BUNDLE (984-4327) | | |
| Misc: | UPS Power Supply, 1000W, 1U EMC (310-9091) | | |

| GROUP: 5 | QUANTITY: 1 | SYSTEM PRICE: \$14,897.55 | GROUP TOTAL: \$14,897.55 |
|----------------------|---|---------------------------|--------------------------|
| Base Unit: | FC4 Disk Array Enclosure for CX3-20, CX3-40, CX3-80 (222-4355) | | |
| Service: | GOLD Enterprise Support: 4-Hour 7x24 On Site Service with Emergency Dispatch, 4 Year Ext (902-8054) | | |
| Service: | GOLD Enterprise Support: 7x24 Escalation Manager, Hw/Sw Tech Phone Support, Enterprise Command Center, 5Year (902-8914) | | |
| Service: | GOLD Enterprise Support: 4-Hour 7x24 On Site Service with Emergency Dispatch, Initial Year (970-8030) | | |
| Service: | Dell Hardware Warranty Plus OnSite Service Initial Year (984-4127) | | |
| Service: | Dell Hardware Warranty Plus On Site Service Extended (984-4128) | | |
| Installation: | HARDWARE INSTALL INCLUDED IN SAN/DAS IMP/INST BUNDLE (984-4327) | | |
| | 750GB 7.2K RPM SATA2 HD for DAE4P (341-4959) - Quantity 10 | | |

| GROUP: 6 | QUANTITY: 1 | SYSTEM PRICE: \$2,262.81 | GROUP TOTAL: \$2,262.81 |
|-------------------|--|--------------------------|-------------------------|
| Base Unit: | 16 Port Keyboard/Video/Mouse Digital Switch, 2161DS/2 PowerEdge (222-1659) | | |

| | |
|-------------------------------|--|
| Hard Drive Controller: | 16 x USB connection Server Interface Pod, includes CAT5 cable (310-8127) |
| Service: | DECLINED CRITICAL BUSINESS CRITICAL SERVER OR STORAGE SUPPORT PACKAGE-CALL YOUR DELLSALES REP IF UPGRADE NEED (960-1305) |
| Service: | Type 3 Contract - Extended Business Day Parts and Labor Onsite Response, 2Year Extended (981-2792) |
| Service: | Type 3 Contract - Extended Business Day Parts and Labor Onsite Response, Initial Year (981-8560) |
| Service: | Dell Hardware Warranty, Initial Year (985-7929) |
| Service: | Dell Hardware Warranty, Extended Year(s) (985-7939) |

| | | | |
|--|--------------------|---|--------------------------------|
| GROUP: 7 | QUANTITY: 1 | SYSTEM PRICE: \$1,929.99 | GROUP TOTAL: \$1,929.99 |
| Base Unit: Dell 4210 Rack, Includes Doors and Side Panels, For Ground Shipment Only (220-4494) | | | |
| Service: Type 3 Contract - Extended Business Day Parts and Labor Onsite Response, 2Year Extended (981-1302) | | | |
| Service: Type 3 Contract - Extended Business Day Parts and Labor Onsite Response, Initial Year (981-6850) | | | |
| Service: Dell Hardware Warranty Plus Onsite Service Initial Year (985-7629) | | | |
| Service: Dell Hardware Warranty, Extended Year(s) (985-8057) | | | |
| Installation: On-Site Installation Declined (900-9997) | | | |
| Misc: Rack Multiselect Option (465-5796) | | | |
| 1U Console Tray w/Touchpad Keyboard and 15inch Flat Panel (310-4226) - Quantity 2 | | | |
| 16Amp, 120 Volt, Power Distribution Unit (PDU) (310-1877) | | | |
| 42U Rack, Cost Red, Side Stabilizer (310-1791) | | | |
| SOFTWARE & ACCESSORIES | | | |
| Product | | | |
| | Quantity | Unit Price | Total |
| Dell Single Channel ultra 320 SCSI PCIe Host Adapter Customer Install (341-4963) | 1 | \$115.22 | \$115.22 |
| Rapid Rails for 8/16 Port FC-2Brocade Switches to be installed in a Dell Rack, Customer Install (310-1766) | 2 | \$116.62 | \$233.24 |
| 5M MULTI-MODE FC CABLE LC-LC, TYCO, Customer Install (310-5608) | 10 | \$19.53 | \$195.30 |
| Number of S & A Items: 3 | | S&A Total Amount: \$543.76 | |

| | | | |
|-----------------------|-------------------------------------|-------------------|----------------------|
| SALES REP: | Chris Alvarez | PHONE: | 1800-576-6038 |
| Email Address: | christopher_alvarez@dell.com | Phone Ext: | 7239596 |

For your convenience, your sales representative, quote number and customer number have been included to provide you with faster service when you are ready to place your order. Orders may be faxed to the attention of your sales representative to 1-866-607-6914. You may also place your order online www.dell.com/qto

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Shipments to California: For certain products, a State Environmental Fee Of Up to \$10 per item may be applied to your invoice as early as Jan 1, 2005. Prices in your cart do not reflect this fee. More Info: or refer to URL www.dell.com/environmentalfee

DELL**QUOTATION****QUOTE #: 413887773****Customer #: 353181****Contract #: N39913577****Customer Agreement #: 403834 /NASPO A63307****Quote Date: 2/11/08****Date: 2/11/08 10:17:51 AM****Customer Name: NORTHWESTERN STATE UNIV**

| | | | |
|---------------------------------|-------------------|---------------------------------------|----------|
| TOTAL QUOTE AMOUNT: | \$9,519.04 | | |
| Product Subtotal: | \$9,519.04 | | |
| Tax: | \$0.00 | | |
| Shipping & Handling: | \$0.00 | | |
| Shipping Method: | Ground | Total Number of System Groups: | 1 |

| GROUP: 1 | QUANTITY: 2 | SYSTEM PRICE: \$4,759.52 | GROUP TOTAL: \$9,519.04 |
|-------------------------------------|--|---------------------------------|--------------------------------|
| Base Unit: | Quad Core Xeon E5410 Processor 2x6MB Cache, 2.33GHz, 1333MHz FSB, PE1950 (223-4546) | | |
| Processor: | Quad Core Xeon E5410 2nd Processor, 2x6MB Cache 2.33GHz, 1333MHz FSB, PE1950 (311-7953) | | |
| Memory: | 8GB 667MHz (4x2GB), Dual Ranked Fully Buffered DIMMs (311-6197) | | |
| Keyboard: | No Keyboard Selected (310-5017) | | |
| Video Card: | Broadcom Dual Port TCP/IP Offload Engine Key Not Enabled (430-1748) | | |
| Video Memory: | Riser with 2 PCIe Slots for PowerEdge 1950 (320-4648) | | |
| Hard Drive: | 73GB 15K RPM Serial-Attach SCSI 3Gbps 3.5-in HotPlug HardDrive (341-3029) | | |
| Hard Drive Controller: | SAS 6/iR Integrated (341-5782) | | |
| Operating System: | No Operating System (420-6320) | | |
| Mouse: | Mouse Option None (310-0024) | | |
| NIC: | Dual Embedded Broadcom NetXtreme II 5708 Gigabit Ethernet NIC (430-1762) | | |
| Modem: | Dell Remote Access Card, 5th Generation for PowerEdge Remote Management (313-3936) | | |
| CD-ROM or DVD-ROM Drive: | 24X IDE CD-RW/DVD ROM Drive for PowerEdge Servers, All OS (313-3918) | | |
| Sound Card: | Bezel for PE 1950 (313-3937) | | |
| Speakers: | 1x2 Backplane for 3.5-inc Hard Drives (311-7958) | | |
| Cable: | 5M MULTI-MODE FC CABLE LC-LC Tyco (310-5625) | | |
| Documentation Diskette: | Electronic Documentation and OpenManage CD Kit, PE1950 (310-7962) | | |
| Additional Storage Products: | 73GB 15K RPM Serial-Attach SCSI 3Gbps 3.5-In HotPlug HardDrive (341-3029) | | |
| Controller Option: | Qlogic 2460 4GB Optical Fiber Channel HBA, PCI-E Card (341-4606) | | |
| Feature | Integrated SAS/SATA RAID 1 PERC 6/i Integrated/SAS6/iR (341-5776) | | |
| Feature | Sliding Rapid/Versa Rails and Cable Management Arm, Universal (341-3090) | | |
| Service: | Dell Hardware Warranty Plus Onsite Service Initial YR (984-1519) | | |
| Service: | GOLD Enterprise Support: 4 Hour 7x24 Onsite Service with Emergency Dispatch, Init YR (970-3530) | | |
| Service: | Dell Hardware Warranty, Extended Year(s) (984-1528) | | |
| Service: | GOLD Enterprise Support: 4 Hour 7x24 Onsite Service with Emergency Dispatch, 4 YR Ext (902-4024) | | |
| Service: | GOLD Enterprise Support: 7x24 Escalation Manager, Hw/Sw Tech Phone Support, Enterprise Command Center, 5Yr (902-4374) | | |
| Service: | Premier Enterprise Support Service Gold Welcome Letter (310-3785) | | |

| | |
|---------------|--|
| Installation: | On-Site Installation Declined (900-9997) |
| Misc: | Redundant Power Supply with Dual Cords (310-9928) |
| Misc: | Qlogic 2460 4GB Optical Fiber Channel HBA, PCI-E Card (341-4606) |
| | |

| | | | |
|----------------|------------------------------|------------|---------------|
| SALES REP: | Chris Alvarez | PHONE: | 1800-576-6038 |
| Email Address: | christopher_alvarez@dell.com | Phone Ext: | 7239596 |

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Shipments to California: For certain products, a State Environmental Fee Of Up to \$10 per item may be applied to your invoice as early as Jan 1, 2005. Prices in your cart do not reflect this fee. More Info: or refer to URL www.dell.com/environmentalfee

DELL**QUOTATION****QUOTE #:** 413890054**Customer #:** 353181**Contract #:** N39913577**Customer Agreement #:** 403834 /NASPO A63307**Quote Date:** 2/11/08**Date:** 2/11/08 10:24:18 AM**Customer Name:** NORTHWESTERN STATE UNIV

| | | | |
|---------------------------------|-------------------|---------------------------------------|----------|
| TOTAL QUOTE AMOUNT: | \$4,820.16 | | |
| Product Subtotal: | \$4,820.16 | | |
| Tax: | \$0.00 | | |
| Shipping & Handling: | \$0.00 | | |
| Shipping Method: | Ground | Total Number of System Groups: | 1 |

| GROUP: 1 | QUANTITY: 1 | SYSTEM PRICE: \$4,820.16 | GROUP TOTAL: \$4,820.16 |
|-------------------------------------|--|---------------------------------|--------------------------------|
| Base Unit: | Quad Core Xeon E5410 Processor 2x6MB Cache, 2.33GHz, 1333MHz FSB, PE2950 (223-4491) | | |
| Processor: | Quad Core Xeon E5410 Processor 2x6MB Cache, 2.33GHz, 1333MHz FSB, PE2950 (311-7930) | | |
| Memory: | 8GB 667MHz (4x2GB), Dual Ranked Fully Buffered DIMMs (311-6197) | | |
| Keyboard: | No Keyboard Selected (310-5017) | | |
| Video Card: | Broadcom TCP/IP Offload Engine Not Enabled (430-1765) | | |
| Video Memory: | Riser with 3 PCIe Slots for PowerEdge 2950 (320-4607) | | |
| Hard Drive: | 73GB 15K RPM Serial-Attach SCSI 3Gbps 3.5-in HotPlug Hard Drive (341-3029) | | |
| Hard Drive Controller: | SAS 6/iR Integrated, x6 Backplane (341-5941) | | |
| Floppy Disk Drive: | No Floppy Drive for x6 Backplane (341-3685) | | |
| Operating System: | No Operating System (420-6320) | | |
| Mouse: | Mouse Option None (310-0024) | | |
| NIC: | Embedded Broadcom NetXtreme II 5708 Gigabit Ethernet NIC (430-1764) | | |
| Modem: | Dell Remote Access Card, 5th Generation for PowerEdge Remote Management (313-3923) | | |
| CD-ROM or DVD-ROM Drive: | 24X IDE CD-RW/DVD ROM Drive for PowerEdge 2950 (313-3934) | | |
| Sound Card: | Bezel for PE 2950 (313-3920) | | |
| Speakers: | 1x6 Backplane for 3.5-inch Hard Drives (311-7936) | | |
| Cable: | 5M MULTI-MODE FC CABLE LC-LC Tyco (310-5625) | | |
| Documentation Diskette: | Electronic Documentation and OpenManage CD Kit, PE2950 (310-7415) | | |
| Additional Storage Products: | 73GB 15K RPM Serial-Attach SCSI 3Gbps 3.5-in HotPlug Hard Drive (341-3029) | | |
| Controller Option: | QLogic 2460 4GB Optical Fiber Channel HBA, PCI-E Card (341-4606) | | |
| Feature | Integrated SAS/SATA RAID 1, PERC 6/i Integrated/SAS6/iR (341-5722) | | |
| Feature | Universal Sliding Rapid/Versa Rails, includes Cable Management Arm (310-7412) | | |
| Service: | Dell Hardware Warranty Plus Onsite Service Initial YR (984-1399) | | |
| Service: | GOLD Enterprise Support: 4 Hour 7x24 Onsite Service with Emergency Dispatch, Init YR (970-4190) | | |
| Service: | Dell Hardware Warranty, Extended Year(s) (984-1417) | | |
| Service: | GOLD Enterprise Support: 4 Hour 7x24 Onsite Service with Emergency Dispatch, 4 YR Ext (902-4744) | | |
| Service: | GOLD Enterprise Support: 7x24 Escalation Manager, Hw/Sw Tech Phone Support, Enterprise Command Center, 5Yr (902-4994) | | |

| | |
|---------------|--|
| Service: | Premier Enterprise SupportService Gold Welcome Letter (310-3785) |
| Installation: | On-Site Installation Declined (900-9997) |
| Misc: | Redundant Power Supply with Dual Cords (310-9905) |
| Misc: | Qlogic 2460 4GB Optical Fiber Channel HBA, PCI-E Card (341-4606) |
| | |

| | | | |
|-------------------|------------------------------|---------------|----------------------|
| SALES REP: | Chris Alvarez | PHONE: | 1800-576-6038 |
| Email Address: | christopher_alvarez@dell.com | Phone Ext: | 7239596 |

For your convenience, your sales representative, quote number and customer number have been included to provide you with faster service when you are ready to place your order. Orders may be faxed to the attention of your sales representative to 1-866-607-6914. You may also place your order online www.dell.com/qto

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DELL**QUOTATION**

QUOTE #: 413894193

Customer #: 353181

Contract #: N39913577

Customer Agreement #: 403834 /NASPO A63307

Quote Date: 2/11/08

Date: 2/11/08 10:40:30 AM

Customer Name: NORTHWESTERN STATE UNIV

| | | | |
|----------------------|-------------|--------------------------------|---|
| TOTAL QUOTE AMOUNT: | \$11,500.00 | | |
| Product Subtotal: | \$11,500.00 | | |
| Tax: | \$0.00 | | |
| Shipping & Handling: | \$0.00 | | |
| Shipping Method: | Ground | Total Number of System Groups: | 0 |

| SOFTWARE & ACCESSORIES | | | |
|--|----------|-------------------------------|-------------|
| Product | Quantity | Unit Price | Total |
| Dell Complex Services (900-0400) | 11 | \$1,000.00 | \$11,000.00 |
| Dell Complex Services (900-0300) | 1 | \$500.00 | \$500.00 |
| Thank you for choosing Dell (982-5227) | 14 | \$0.00 | \$0.00 |
| Number of S & A Items: 3 | | S&A Total Amount: \$11,500.00 | |

| | | | |
|----------------|------------------------|------------|----------------|
| SALES REP: | Justin Browne | PHONE: | 1.800.274.7799 |
| Email Address: | Justin_Browne@Dell.com | Phone Ext: | 7244344 |

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DELL**QUOTATION****QUOTE #:** 413878993**Customer #:** 353181**Contract #:** 70137**Customer Agreement #:** Dell Std Terms**Quote Date:** 2/11/08**Date:** 2/11/08 9:49:10 AM**Customer Name:** NORTHWESTERN STATE UNIV

| | | | |
|---------------------------------|------------|---------------------------------------|---|
| TOTAL QUOTE AMOUNT: | \$6,514.50 | | |
| Product Subtotal: | \$6,514.50 | | |
| Tax: | \$0.00 | | |
| Shipping & Handling: | \$0.00 | | |
| Shipping Method: | Ground | Total Number of System Groups: | 0 |

| SOFTWARE & ACCESSORIES | | | |
|---|-----------------|---|--------------|
| Product | Quantity | Unit Price | Total |
| CommVault CommServe Master Server, CUS (420-4381) | 1 | \$939.00 | \$939.00 |
| CommVault Enterprise Master Disks, CUS (420-4379) | 1 | \$40.50 | \$40.50 |
| CommVault Media Server-WindowsCUS (420-4383) | 1 | \$2,359.00 | \$2,359.00 |
| CommVault Direct to Disk Option 1TB (DDO), CUS (420-6170) | 3 | \$780.00 | \$2,340.00 |
| CommVault Client Agent (iDA) Windows, CUS (420-4398) | 2 | \$418.00 | \$836.00 |
| Number of S & A Items: 5 | | S&A Total Amount: \$6,514.50 | |

| | | | |
|-----------------------|------------------------------|-------------------|----------------------|
| SALES REP: | Chris Alvarez | PHONE: | 1800-576-6038 |
| Email Address: | christopher_alvarez@dell.com | Phone Ext: | 7239596 |

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To order i>clicker materials for your department, please **email**, call or fax VHPS customer service:

PHONE: 888-330-8477

EMAIL: customerservice@vhpsva.com

> ***Email is the preferred method as it is easier for us to track the information.***

FAX: 800-672-2054

ADDRESS: VHPS, 16365 James Madison Hwy, Gordonsville, VA 22942

The customer service rep will need the product ISBNs, please give him/her the following ISBNs and quantities of each (or either) that you wish to order:

i>clicker student remote standalone: 0-7167-7939-0. Cost is \$26.50 each. These are the same remotes that students can buy through bookstores, and they are white in color. *If you are having students buy them through the bookstore, DO NOT order them here. For that, you need to contact your bookstore and tell them that this remote is required or recommended for your course (depending on how you plan to use it).*

i>clicker instructor kit: 1-4292-0049-9. Cost is \$185 each. You are eligible for one free adopter kit for every 100 remotes on any one order, or for every 100 remotes as purchased through your bookstore. The adopter kit includes one receiver, one USB cord, one flash drive (with software), and two blue (instructor) remotes. If you are ordering the instructor kit with the clicker order (not going through your bookstore) you will want to tell the customer service person that you are entitled to a free instructor kit based on your order of 100 (2 for 200, etc.). *To order a free adopter kit based on an order through your bookstore, please contact your local sales representative or an i>clicker specialist at sales@iclicker.com.*

i>clicker briefcase: 1-4292-0661-6. Cost is \$122.50. Holds up to 52 remotes and 2 receiver units.

You will also have to pay for shipping. Customer service can tell you how much shipping will cost when you place your order and give them your address. You can then decide if you want to pay for expedited shipping.

We accept checks, credit cards, and purchase orders. Using your university credit card will avoid delays and ensure that we get your order out the door quickly. If you choose to pay by check or purchase order, we may have to put your order on credit hold until we can run a credit check—obviously, these methods take a little more time. We are sorry, but we cannot accept individual (student) orders for a single (1) remote at this time.

i>clicker



ONLINE PRICE QUOTATION

Quote Number: 1507085

Today's Date : 1/8/2008 4:06:03 PM

Created By: ehlersa@nsula.edu

Quote Name: NSU-TF-SHV_Printers

Quote Created Date : 1/8/2008 4:05:47 PM

Contract: LA - STATE OF LOUISIANA (WSCall) (404160-A63309)

Product availability and product discontinuation are subject to change without notice. The prices in this quotation are valid for 30 days from quote date above. Please include the quote number and contract from this quote on the corresponding purchase order.

Use the File - Print option to print this form for your future reference.

| Items/description | Part no | Unit price | Qty | Ext price |
|--|----------------------------------|------------|-----|------------|
| HP LaserJet 4350tn printer HP LaserJet 4350tn printer In the box: Power cord, control panel overlay, print cartridge, software and documentation, Getting Started Guide, support flyer, HP Jetdirect Fast Ethernet embedded print server, additional 500-sheet input paper tray Print speed, black Up to 55 ppm Two-sided printing Automatic (optional) Input capacity (std/max) Up to 1100/Up to 3100 Connectivity, standard Hi-Speed USB 2.0 port, IEEE 1284-B compliant parallel port, 2 open EIO slots, HP Jetdirect Fast Ethernet Embedded Print Server Included paper-handling accessories 50-sheet rear output bin, 250-sheet top output bin Optional paper-handling accessories Options not included: Two-sided printing accessory, 75-envelope feeder, 500-sheet stacker or 15-sheet stapler/500-sheet stacker | Base Q5408A#ABA | \$1,772.00 | 1 | \$1,772.00 |
| HP 3-year Next-Business-Day onsite LaserJet 43/51/52XX HW Support | U3469E | \$414.00 | 1 | \$414.00 |
| HP LaserJet 4250/4350 smart print cartridge, black (20,000-pages) | Q5942X | \$217.00 | 4 | \$868.00 |
| HP LaserJet 9050n printer HP LaserJet 9050n printer In the box: 100-sheet multipurpose tray, two 500-sheet input trays, HP Jetdirect Fast Ethernet embedded print server, face-up output bin, power cord, print cartridge, printer documentation, printer software CD-ROM, control panel overlay Print speed, black Up to 50 ppm | Base Q3722A#ABA | \$3,173.00 | 2 | \$6,346.00 |

Duty cycle

Up to 300,000 per month

Paper trays (std/max)

3/4

Input capacity (std/max)

Up to 1100/Up to 3100

Output capacity (std/max)

Up to 600 (500 sheets face down, 100 sheets face up) / Up to 3600 (with optional 3000-sheet stacker or stapler/stacker), up to 2500 (with optional 8-bin mailbox), up to 1600 (with optional multifunction finisher)

Media sizes

Letter, legal, tabloid, executive, JPostD, envelopes (No. 10, C5, DL, Monarch, B5)

Memory (std/max)

128 MB / 512 MB

Connectivity, standard

Bidirectional IEEE 1284-B compliant parallel port, 2 open EIO slots, HP Jetdirect Fast Ethernet embedded print server

Print quality, black

600 x 600 dpi [with HP FastRes 1200 and Resolution Enhancement technology (RET)]

Paper-handling accessories

Two 500-sheet input trays, 100-sheet multipurpose tray, 600-sheet output bin (500 sheets face down, 100 sheets face up)

Optional paper-handling accessories

Options not included: 2000-sheet input tray; automatic duplexer; 3000-sheet stacker or 3000-sheet stapler/stacker or multifunction finisher (require 2000-sheet input tray); 8-bin mailbox (requires 2000-sheet input tray)

| | | | | |
|---|-------------------|------------|---|------------|
| HP 3-year Next-Business-Day onsite LaserJet 9040, 9050 HW Support | H7694E | \$1,410.00 | 2 | \$2,820.00 |
| HP LaserJet 2000-sheet optional input tray | C8531A#ABA | \$817.00 | 2 | \$1,634.00 |

Subtotal: \$13,854.00

Estimated Lease Cost: \$448.73

The terms and conditions of the LA - STATE OF LOUISIANA (WSCAII) will apply to any order placed as a result of this inquiry, no other terms or conditions shall apply.

To access the HP Public Sector Online Store where this quote was created, go to:
<http://gem.compaq.com/gemstore/entry.asp?SiteID=1020>

* The estimated lease cost is the monthly payment amount for a lease commencing on or before 2/7/2008 with a term of 36 months and a fair market value purchase option at the end of the lease term. This and other leasing and financing options are available through Hewlett-Packard Financial Service Company (HPFSC) or one of its affiliates to qualified education and state and local customers in the U.S. and subject to credit approval and execution of standard HPFSC documentation. Fees and other restrictions may apply. This is not a commitment to lease. Rates and payments are subject to change at any time without notice. Leasing and financing options for Federal governmental agencies (subject to a \$50,000 minimum) are available from Hewlett-Packard Company. For more information, call Hewlett-Packard Financial Services Company at 1-888-277-5942 and talk to a financial services representative who



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228 FM 116
Gatesville, TX 76528
Toll Free 877-523-7325
Fax 254-865-8011
www.laerdal.com

Date: October 26, 2007

Quoted By: DMETTLACH
for SHERRING

Calli Carrell
Northwestern State University
1800 Line Ave
Shreveport, LA 71101
Phone: (318) 677-3036
Fax: (318) 677-3127
Email: carrellj@nsula.edu

Quote # Q28354

Account #: 00017634

Re- PRICE QUOTATION-"TRAINING EQUIPMENT"

| QTY | P/N | Description | Regular Price | Extended Price |
|--|-----------|---|---------------|----------------|
| Laerdal SimMan Patient Simulator* w/Laptop & w/Compressor | | | | |
| 2 | 211-00050 | SimMan Patient Simulator | \$ 25,805.00 | \$ 51,610.00 |
| 2 | 210-09001 | Peripheral Kit (includes: Linkbox, laptop, simulated patient monitor, USB web camera, USB hub, PDA as remote) | \$ 7,195.00 | \$ 14,390.00 |
| 2 | 210-01150 | Compressor | \$ 3,000.00 | \$ 6,000.00 |
| Optional Accessories Listed Below for SimMan and SimBaby | | | | |
| 0 | 200-20001 | Wireless Headset | \$ 112.00 | \$ - |
| 0 | 80-1459 | SimMan ACLS Scenarios - 31 pre-configured scenarios - NEW | \$ 3,495.00 | \$ - |
| 2 | 211-17001 | SimMan Nursing Scenarios - 20 pre-configured scenarios - NEW | \$ 2,500.00 | \$ 5,000.00 |
| 0 | 381220 | Regulator | \$ 746.00 | \$ - |
| 0 | 211-20050 | SimMan Nursing Modules | \$ 2,995.00 | \$ - |
| 0 | 211-25050 | SimMan Trauma Modules | \$ 2,410.00 | \$ - |
| 0 | 276-15001 | NBC Module | \$ 1,060.00 | \$ - |
| 0 | 210-00550 | Forced Air Bleeding System Complete | \$ 2,580.00 | \$ - |
| 0 | 276-16001 | Smallpox Module Set | \$ 112.00 | \$ - |
| 0 | 383110 | Chest Tube Modules (set of 6) | \$ 298.00 | \$ - |
| 0 | 381850 | Portability/Power Adapter Kit | \$ 1,260.00 | \$ - |
| 0 | 1003296 | CO2 Regulator Assembly | \$ 94.00 | \$ - |
| 0 | 1003298 | O2 Regulator Assembly | \$ 182.00 | \$ - |
| 0 | 210-08001 | Advanced Video System | \$ 7,995.00 | \$ - |
| 0 | 381655 | SimMan Transportation Case | \$ 767.00 | \$ - |
| 0 | 381602 | Compressor Transportation Case | \$ 383.00 | \$ - |
| 0 | 245-18050 | Monitor/Linkbox/WebCam/PDA Transportation Case | \$ 1,145.00 | \$ - |

MicroSim Software

The following items provide a 30 user microsim installation:

| | | | | |
|---|-----------|---|-------------|-----------|
| 2 | 451-00050 | MicroSim In Hospital Software, 30 users per SimMan purchased. Total of 30 annual licenses provided at No Charge if a SimMan is purchased. | \$ 2,500.00 | No Charge |
| 0 | 459-92150 | MicroSim Upgrade to a 3 year license. Total of 30 Licenses. | \$ 2,500.00 | \$ - |

| | | | | |
|---|-----------|--|-------------|-----------|
| 2 | 210-90050 | Course 100: Simulator Assembly and Programming | \$ 2,745.00 | No Charge |
|---|-----------|--|-------------|-----------|

One Participant included with each SimMan/SimBaby purchase.

Two day basic training course at Laerdal Training Center (New York or Texas) enables participants to assemble their simulator, operate the simulator's user interface, and plan and program scenarios using an instructional design process. Upon completion of this course, participants will return to their organization with two complete scenarios, worksheets and checklists for future scenario development.

Laerdal will pay this person's airfare, hotel room and provide lunch both days of training.

| | | | | |
|---|-----------|---|-------------|------|
| 0 | 210-90950 | Course 100: Registration - 1 person Laerdal will pay this person's airfare, hotel room and provide lunch both days of training. To receive this discounted price they must attend the original training class received with the purchase of the SimMan. | \$ 1,998.00 | \$ - |
| 0 | 210-90950 | Course 100: Simulator Assembly and Programming At Laerdal Training Facility; includes travel and accommodations | \$ 2,745.00 | \$ - |
| 0 | 210-90150 | Course 100: Simulator Assembly and Programming At your Facility. Maximum of 8 participants. | \$ 4,495.00 | \$ - |
| 0 | 210-90250 | Course 150: Simulator Refresher (At your Facility) | \$ 1,495.00 | \$ - |
| 0 | 210-90350 | Course 200: Simulation Operations (At Laerdal Training Center) | \$ 2,745.00 | \$ - |
| 0 | 210-90450 | Per Diem Instruction (At your Facility) | \$ 1,495.00 | \$ - |
| 0 | 210-91050 | Scenario Programming Workshop (At your Facility) | \$ 1,495.00 | \$ - |

| | | | | |
|---|--------------|--|-------------|--------------|
| 2 | 210-VPLUSP | SimMan / SimBaby Warranty Program ValuePlus Platinum Service Package This SimMan & SimBaby Platinum Package includes: - QuikStart Installation & Training - Preventative Maintenance Complete - Loaner Program - Extended Warranty Coverage for year 2. In addition, years 3, 4 and 5 Service Programs can be purchased for additional fees. | \$ 5,500.00 | \$ 11,000.00 |
| 0 | 211-00050EXW | SimMan Extended Warranty | \$ 3,000.00 | \$ - |
| 0 | 211-00050PMC | SimMan Preventative Maintenance Complete | \$ 1,995.00 | \$ - |
| 0 | 211-00050PMB | SimMan Preventative Maintenance Basic | \$ 950.00 | \$ - |
| 0 | 211-00050LNR | SimMan Loaner Program | \$ 995.00 | \$ - |

| | |
|-------------------|---------------------|
| Subtotal | \$ 88,000.00 |
| Shipping/Handling | \$ 207.89 |
| TOTAL | \$ 88,207.89 |

Appropriate Sales Tax will be added to invoice.
Pricing and Availability is subject to change.
Please call your representative for updated pricing after expiration of December 31, 2007.

Terms:

- Net 30 Days for approved open accounts; CIA or COD; Credit Cards accepted.
- One (1) year warranty on manufactured products and 90 day warranty on refurbished products.
- Two (2) year parts replacement warranty with technical assistance by phone on all Hill-Rom refurbished products.

Russell Smith - Territory Manager
845-264-5498
russell.smith@laerdal.com

Shelley Herring - Inside Sales Rep
877-523-7325, ext. 4282 Fax: 254-865-8011
shelley.herring@laerdal.com

Debbie Mitchell



226 FM 116
 Gatesville, TX 76528
 Toll Free 877-523-7325
 Fax 254-865-8011
 www.laerdal.com

Date: October 26, 2007

Quoted By: DMETTLACH
 for SHERRING

Calli Carrell
 Northwestern State University
 1800 Line Ave
 Shreveport, LA 71101
 Phone: (318) 677-3036
 Fax: (318) 677-3127
 Email: carrellj@nsula.edu

Quote # Q28353

Account #: 00017634

Re- PRICE QUOTATION-"TRAINING EQUIPMENT"

| QTY | P/N | Description | Regular Price | Extended Price |
|--|-----------|---|---------------|----------------|
| Laerdal SimMan Patient Simulator* w/Laptop & w/Compressor | | | | |
| 1 | 211-00050 | SimMan Patient Simulator | \$ 25,805.00 | \$ 25,805.00 |
| 1 | 210-09001 | Peripheral Kit (includes: Linkbox, laptop, simulated patient monitor, USB web camera, USB hub, PDA as remote) | \$ 7,195.00 | \$ 7,195.00 |
| 1 | 210-01150 | Compressor | \$ 3,000.00 | \$ 3,000.00 |
| Optional Accessories Listed Below for SimMan and SimBaby | | | | |
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| 0 | 80-1459 | SimMan ACLS Scenarios - 31 pre-configured scenarios - NEW | \$ 3,495.00 | \$ - |
| 1 | 211-17001 | SimMan Nursing Scenarios - 20 pre-configured scenarios - NEW | \$ 2,500.00 | \$ 2,500.00 |
| 0 | 381220 | Regulator | \$ 746.00 | \$ - |
| 0 | 211-20050 | SimMan Nursing Modules | \$ 2,995.00 | \$ - |
| 0 | 211-25050 | SimMan Trauma Modules | \$ 2,410.00 | \$ - |
| 0 | 276-15001 | NBC Module | \$ 1,060.00 | \$ - |
| 0 | 210-00550 | Forced Air Bleeding System Complete | \$ 2,580.00 | \$ - |
| 0 | 276-16001 | Smallpox Module Set | \$ 112.00 | \$ - |
| 0 | 383110 | Chest Tube Modules (set of 6) | \$ 298.00 | \$ - |
| 0 | 381850 | Portability/Power Adapter Kit | \$ 1,260.00 | \$ - |
| 0 | 1003296 | CO2 Regulator Assembly | \$ 94.00 | \$ - |
| 0 | 1003298 | O2 Regulator Assembly | \$ 182.00 | \$ - |
| 0 | 210-08001 | Advanced Video System | \$ 7,995.00 | \$ - |
| 0 | 381655 | SimMan Transportation Case | \$ 767.00 | \$ - |
| 0 | 381602 | Compressor Transportation Case | \$ 383.00 | \$ - |
| 0 | 245-18050 | Monitor/Linkbox/WebCam/PDA Transportation Case | \$ 1,145.00 | \$ - |

MicroSim Software

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| 1 | 451-00050 | MicroSim In Hospital Software, 30 users per SimMan purchased. Total of 30 annual licenses provided at No Charge if a SimMan is purchased. | \$ 2,500.00 | No Charge |
| 0 | 459-92150 | MicroSim Upgrade to a 3 year license. Total of 30 Licenses. | \$ 2,500.00 | \$ - |

| | | | | |
|---|-----------|--|-------------|-----------|
| 1 | 210-90050 | Course 100: Simulator Assembly and Programming | \$ 2,745.00 | No Charge |
|---|-----------|--|-------------|-----------|

One Participant included with each SimMan/SimBaby purchase.

Two day basic training course at Laerdal Training Center (New York or Texas) enables participants to assemble their simulator, operate the simulator's user interface, and plan and program scenarios using an instructional design process. Upon completion of this course, participants will return to their organization with two complete scenarios, worksheets and checklists for future scenario development.

Laerdal will pay this person's airfare, hotel room and provide lunch both days of training.

| | | | | |
|---|-----------|---|-------------|------|
| 0 | 210-90950 | Course 100: Registration - 1 person Laerdal will pay this person's airfare, hotel room and provide lunch both days of training. To receive this discounted price they must attend the original training class received with the purchase of the SimMan. | \$ 1,998.00 | \$ - |
| 0 | 210-90950 | Course 100: Simulator Assembly and Programming At Laerdal Training Facility; Includes travel and accommodations | \$ 2,745.00 | \$ - |
| 0 | 210-90150 | Course 100: Simulator Assembly and Programming At your Facility. Maximum of 8 participants. | \$ 4,495.00 | \$ - |
| 0 | 210-90250 | Course 150: Simulator Refresher (At your Facility) | \$ 1,495.00 | \$ - |
| 0 | 210-90350 | Course 200: Simulation Operations (At Laerdal Training Center) | \$ 2,745.00 | \$ - |
| 0 | 210-90450 | Per Diem Instruction (At your Facility) | \$ 1,495.00 | \$ - |
| 0 | 210-91050 | Scenario Programming Workshop (At your Facility) | \$ 1,495.00 | \$ - |

| | | | | |
|---|--------------|--|-------------|-------------|
| 1 | 210-VPLUSP | SimMan / SimBaby Warranty Program ValuePlus Platinum Service Package This SimMan & SimBaby Platinum Package includes: - QuikStart Installation & Training - Preventative Maintenance Complete - Loaner Program - Extended Warranty Coverage for year 2. In addition, years 3, 4 and 5 Service Programs can be purchased for additional fees. | \$ 5,500.00 | \$ 5,500.00 |
| 0 | 211-00050EXW | SimMan Extended Warranty | \$ 3,000.00 | \$ - |
| 0 | 211-00050PMC | SimMan Preventative Maintenance Complete | \$ 1,995.00 | \$ - |
| 0 | 211-00050PMB | SimMan Preventative Maintenance Basic | \$ 950.00 | \$ - |
| 0 | 211-00050LNR | SimMan Loaner Program | \$ 995.00 | \$ - |

| | |
|-------------------|---------------------|
| Subtotal | \$ 44,000.00 |
| Shipping/Handling | \$ 100.58 |
| TOTAL | \$ 44,100.58 |

*Appropriate Sales Tax will be added to invoice.
Pricing and Availability is subject to change.
Please call your representative for updated pricing after expiration of
December 31, 2007.*

Terms:

- Net 30 Days for approved open accounts; CIA or COD; Credit Cards accepted.
- One (1) year warranty on manufactured products and 90 day warranty on refurbished products.
- Two (2) year parts replacement warranty with technical assistance by phone on all Hill-Rom refurbished products.

Russell Smith - Territory Manager
845-264-5498
russell.smith@laerdal.com

Shelley Herring - Inside Sales Rep
877-523-7325, ext. 4282 Fax: 254-865-8011
shelley.herring@laerdal.com

Debbie Mettack

Request Number: NSUBRA154

Username: Withey, Paul

Unit: Chemistry & Physics

UnivGoal: 3

GoalDescription: To enhance institutional viability through effective enrollment management.

UnitObj: 2

ObjDescription: Increase retention of majors from point of entry to completion of degree program.

Description: Please note that this request also fits under University Goal #1: "To create and maintain a responsive, student-oriented environment," and it will improve recruitment and retention of all NSU students, not just chemistry and physics majors. It will also fit under University Goal #2: "To provide programs, services, and operations throughout the University of high quality and effectiveness." Renovation of 123 Fournet Hall to become a modern technology classroom Rationale: Students need an environment conducive to learning and both instructors and students must be provided up-to-date technological tools to maximize a student's education and prepare them for today's modern workplace. Fournet Hall #123 Dual Screen Multimedia Classroom Setup with Student Response System: \$53,960 (Quote from Creative Solutions)



Request Number: NSUBRA156

Username: Withey, Paul

Unit: Chemistry & Physics

UnivGoal: 3

GoalDescription: To enhance institutional viability through effective enrollment management.

UnitObj: 2

ObjDescription: Increase retention of majors from point of entry to completion of degree program.

Description: Please note that this request also fits under University Goal #1: "To create and maintain a responsive, student-oriented environment," and it will improve recruitment and retention of all NSU students, not just chemistry and physics majors. It will also fit under University Goal #2: "To provide programs, services, and operations throughout the University of high quality and effectiveness." Renovation of 107 and 231 Fournet Hall to become modern technology lecture halls Rationale: Students need an environment conducive to learning and both instructors and students must be provided up-to-date technological tools to maximize a student's education and prepare them for today's modern workplace. Fournet Hall #231 & 107 Dual Screen Multimedia Classroom Setup with Student Response System: \$66,967 (Quote from Creative Solutions)



Request Number: NSUBRA161

Username: Withey, Paul

Unit: Chemistry & Physics

UnivGoal: 2

NO

GoalDescription: To provide programs, services, and operations throughout the University of high quality and effectiveness.

UnitObj: 1

ObjDescription: Ensure chemistry and physics graduates have factual and laboratory knowledge and skills in the discipline.

Description: Please note that this request also fits under University Goal #1: "To create and maintain a responsive, student-oriented environment," and #3: "To enhance institutional viability through effective enrollment management" and it will improve recruitment and retention students. Equipment for Mechanical Workshop: \$20,100 Lathe, Saw, Mill, Drill Press, grinder, welding equipment, tools, circular saw, universal power source (quotes available) Rationale: A mechanical shop is sorely needed in Fournet Hall to support both the Physics and Chemistry programs at NSU. It will greatly enhance student/faculty research projects allow apparati to be made and modified so that unique experiments can be performed.

Request Number: NSUBRA166

Username: Withey, Paul

Unit: Chemistry & Physics

UnivGoal: 2

GoalDescription: To provide programs, services, and operations throughout the University of high quality and effectiveness.

UnitObj: 2

ObjDescription: Ensure chemistry and physics graduates have factual and laboratory knowledge and skills in the discipline.

Description: Please note that this request also fits under University Goal #1: "To create and maintain a responsive, student-oriented environment," and #3: "To enhance institutional viability through effective enrollment management" and it will improve recruitment and retention students. Gas Chromatograph - Mass Spectrometer (GC-MS):

\$114,300 Rationale: The ACS Committee on Professional Training that accredits our Chemistry program strongly suggests our Dept. have a GC-MS since students are likely expected to use one in graduate school and industry. It has become common practice in chemistry research to use this as part of chemical analysis. Gas Chromatograph-Mass Spectrometer Overview The gas chromatograph-mass spectrometer (GCMS) one of the most widely used instrument in the chemical science for the analysis of complex mixtures. Scientists in research, industry, medicine, etc., utilize GCMS to determine the identity of compounds in mixtures, such as in the synthesis of proteins, pharmaceuticals, antibiotics, carcinogens, pesticides, and naturally occurring compounds from plant extracts, and so on. The instrument will by augment student instruction and skills in all chemistry courses. The instrument will stimulate student and faculty research, publication, and presentation at formal scientific (regional and national) meetings of the American Chemical Society. The instrument will promote recruitment and retention of students pursuing careers in the chemical sciences. NSU's Strategic Plan The acquisition of the GCMS instrument addresses the department's strategies toward meeting the institution's goals and objectives (strategic plan), as follows: 1. Institutional Objective 1

NO

NO

Handwritten scribbles and notes in blue ink.

*Maldi-7 \$266,000
Mass Spec
Biology*

hold forever



Identify and support programs and services responsive to the needs of the service area and student clientele. Departmental strategies 1. Provide flexible interactive programs to meet the academic interests of students within their chosen disciplines. 2. Maintain active relationships with graduates, current majors and chemistry/physics professionals in order to incorporate current scientific developments into the curriculum and provide a professional support system for graduates. The GCMS instrument will provide students with important experiences in how science is done in research, industry, and the health professions. By stimulating research projects, publications, presentations, etc., students will develop relationships with faculty and NSU that go beyond the classroom. 2. Institutional Objective 2 Evaluate and respond to the changing environment to assure student learning and development. Departmental Strategies 1. Ensure chemistry and physics graduates have factual and laboratory knowledge and skills in the discipline. 2. Ensure chemistry and physics graduates acquire effective communication (written and oral), scientific literature research, and computer skills. The GCMS instrument will expose students to modern techniques and laboratory skills. All chemistry laboratory courses will be improved by promoting modern methods of chemical analysis of mixtures, such as plant extracts, perfumes, synthetic reactions. The stimulation of research projects will augment student experiences with literature searching, and scientific communication through publications and presentations. The spectrometer is a computer-interfaced instrument, further increasing student learning of the scope and limitations of computerized data processing. 3. Institutional Objective 3 Provide support for economic and cultural development through community outreach. Departmental Strategies 1. Increase enrollment of students. 2. Increase overall persistence rate for full-time degree-seeking undergraduate students. Recruitment and retention of students in the chemical sciences, as well as students who take chemistry courses as part of their major requirements, will be significantly affected by the institution's ability to provide students with realistic experiences in the doing of science. It is widely accepted in the SMET (science, mathematics, engineering, technology) community that student learning is significantly improved by activities that relate to the real world.

Request Number: **NSUBRA167**

Username: Withey, Paul

Unit: Chemistry & Physics

UnivGoal: 2

GoalDescription: To provide programs, services, and operations throughout the University of high quality and effectiveness.

UnitObj: 2

ObjDescription: Ensure chemistry and physics graduates have factual and laboratory knowledge and skills in the discipline.

Description: Please note that this request also fits under University Goal #1: "To create and maintain a responsive, student-oriented environment," and #3: "To enhance institutional viability through effective enrollment management" and it will improve recruitment and retention students. 400 MHz NMR Spectrometer: \$263,000 Nuclear Magnetic Resonance Spectrometer Overview The nuclear magnetic resonance (NMR)

Call Bruker
ask what they recommend
hold
to revisit

uv?

Proteins & large molecules
2D-NMR

~~100 MHz NMR~~
150 MHz → \$150,000 ✓

99% of what we can do in the next 10 yrs

spectrometer is the single most widely used instrument in the chemical sciences. Scientists in research, industry, medicine, etc., utilize NMR spectroscopic instruments to analyze the 3-dimensional structure of important molecules, such as proteins, pharmaceuticals, antibiotics, carcinogens, pesticides, naturally occurring compounds, and so on. The instrument will become the focal point of the chemistry program by augmenting student instruction and skills in all chemistry courses. The instrument will stimulate student and faculty research, publication, and presentation at formal scientific (regional and national) meetings of the American Chemical Society. The instrument will promote recruitment and retention of students pursuing careers in the chemical sciences. Recruitment and retention of students in the chemical sciences, as well as students who take chemistry courses as part of their major requirements, will be significantly affected by the institution's ability to provide students with realistic experiences in the doing of science. It is widely accepted in the SMET (science, maths, engineering, technology) community that student learning is significantly improved by activities that relate to the real world. NSU's Strategic Plan The acquisition of the instrument addresses the department's strategies toward meeting the institution's goals and objectives (strategic plan), in particular: Institutional Objective 2 To provide programs, services, and operations throughout the university of high quality and effectiveness. Departmental Strategies 1. Ensure chemistry and physics graduates have factual and laboratory knowledge and skills in the discipline. 2. Ensure chemistry and physics graduates acquire effective communication (written and oral), scientific literature research, and computer skills. The NMR spectrometer will expose students to modern techniques and laboratory skills. All chemistry laboratory courses will be improved by promoting modern methods of chemical analysis. The stimulation of research projects will augment student experiences with literature searching, and scientific communication through publications and presentations. The spectrometer is a computer-interfaced instrument, further increasing student learning of the scope and limitations of computerized data processing.

Total Budget Request 1. EQUIPMENT 400MHz NMR Spectrometer 252,000 Balston Air Drier and filters 4,500 TOTAL EQUIPMENT: 256,500 Note: This is significantly lower than the original equipment estimate of \$260K 2 INSTALLATION (does not include Physical Plant requirements) Liquid Helium, 700L@6.57 4,600 Liquid Nitrogen, 400L 100 Helium Gas, 2 cylinders 250 Nitrogen Gas, 1 cylinder 150 Miscellaneous equipment heat gun (Fisher #09-201-32) 165 thermal gloves (Fisher #11-394-200) 115 face shield (Fisher #18-999-4542 17 pressure regulator (Fisher #06-711-718) 380 pressure regulator (Fisher #06-710-882) 741 TOTAL INSTALLATION: 6,518 Note: This is a one-time expense 3 MAINTENANCE Cryogens per year 5,000 TOTAL MAINTENANCE: 5,000 per year Note: This is a per-year, ongoing expense

Request Number: NSUBRA168

Username: Withey, Paul

Unit: Chemistry & Physics

UnivGoal: 2

GoalDescription: To provide programs, services, and operations throughout the University of high quality and effectiveness.



UnitObj: 2

ObjDescription: Ensure chemistry and physics graduates have factual and laboratory knowledge and skills in the discipline.

Description: Please note that this request also fits under University Goal #1: "To create and maintain a responsive, student-oriented environment," and #3: "To enhance institutional viability through effective enrollment management" and it will improve recruitment and retention students. Scientific Equipment 1200 Series Agilent Liquid Chromatograph: \$39,000 Capillary Electrophoresis: \$52,500 Rationale: These instruments are standard in today's chemistry laboratory and our chemistry students need to know how to use them to properly chemical analyses. Having up-to-date equipment in our chemistry labs will recruit more students and provide training for today's workforce.

GRAND TOTAL: \$609,827



SHIMADZU

PRICE QUOTATION

Shimadzu Scientific Instruments, Inc.

CORPORATE OFFICE

7102 Riverwood Drive
Columbia, MD 21046
Phone: (410) 381-1227
Wats: (800) 477-1227
FAX: (410) 381-6781

Shimadzu Scientific Instruments, Inc.

South Central Office

10801 Hammerly Boulevard
Suite 148
Houston, TX 77043
Phone: (800)739-1942
Fax: (713)467-1153

AXIMA-CFRplus (enhanced CFR)

Terms: Net 30 days upon approval
Prices valid 30 days

**Please Indicate This
Number When Ordering: MM2007359**

TO: Dr. Zafer Hatahet
Northwestern State University
Professor and Head
Department of Biological Sciences
Natchitoches, LA 71497
112 Bienvenu Hall

Phone: Voice/Fax: (318) 357-6514
Email: hatahetz@NSULA.edu

Date: 8/19/2007
Your Inquiry: 8/17/2007
Proposed Shipping Date: 30/45 Days A.R.O.
Ship Via: Best Way
Salesperson: Michael May
SalesPhone: 800-739-1942
F.O.B. Shipping Point
PPD & ADD: X
PPD:

Thank you for your interest in Shimadzu.

PLEASE SEE ATTACHED TERMS AND CONDITIONS

| | |
|--------------------------|------------------|
| DISTRIBUTION: | |
| <input type="checkbox"/> | Customer |
| <input type="checkbox"/> | Sales Engineer |
| <input type="checkbox"/> | Regional Office |
| <input type="checkbox"/> | Corporate Office |

| Item | Part # | Name and Description | Qty. | Unit Price | Total Net Price |
|------|--------------|--|--------------------------|--------------|-----------------|
| 1 | TO-6021 | AXIMA-CFRplus (enhanced CFR) Linear, and reflection operation with Positive/Negative ion detection. High performance detector; pulsed extraction and seamless PSD ion optical system with CID gas control; curved Field Reflectron with high performance ion gate and two stage ion source. XY sample stage, with 5 sets of sample plates with sample viewing optics w/ video camera; Nitrogen laser (337nm) 2 GHz transient recorder and beam blanking; Integral vacuum system, including pressure measurement gauges and gate valve. Modem for remote instrument diagnostics. MALDI TOF control software; launch pad data processing software, all cables and connectors. Adds the 2GHZ transient recorder for superior mass accuracy and resolution, CID enhanced PSD fragmentation and beam blanking which functions for low mass/matrix cut-off. Data station and s/w included with each MALDI. | 1 | \$285,000.00 | \$250,800.00 |
| 2 | INST & FAM | Installation and Customer Familiarization Installation and Customer Familiarization | 1 | Included | Included |
| 3 | 1Y Warranty | ONE YEAR WARRANTY ONE YEAR WARRANTY: To cover non-consumable parts and labor to correct defects in workmanship and/or materials when defects have not been caused by misuse or abuse. | 1 | Included | Included |
| 4 | 220-99999-G2 | 2.4KVA On-Line Conditioned UPS, P/N 21024-12, Model # ABCDEF2400XP-P/R | 1 | \$6,279.00 | \$6,279.00 |
| | | | Total List Price | \$291,279.00 | |
| | | | Total Discount | \$34,200.00 | |
| | | | Total Sales Price | \$257,079.00 | |