Student Technology Fee Funding Request Form Special Initiative Fiscal Year 2007-08 Northwestern State University of Louisiana



This document will not be accepted without complete information, detailed budget, specifications of each piece of equipment requested and pricing.

Prepared by: Juanita Darby For: SMART Multimedia 503 cabinet w/VHS/DVD, Elmo
College: Math Campus: NSU Leeville/Fort Polk Department: Leesville/FP Where will requested equipment be located/installed/housed: Bldg. 550 Rm 102B Bldg. 551 Rm 2 and Bldg. 552 Rm Student Union Are property policies and procedures in place by the department for equipment requested. Yes
Deliverd to the Student Technology office located in Watson Library, Room 113. Date Aug. 7, 2007
1. Describe target audience.
Every student enrolled on the NSU Leesville/Fort Polk campus will benefit from the requested items. NSU Leesville/Fort Polk averages around 900 students during the Fall and the Spring semesters and about 300 during the Summer semester. Approximately 60-70% of the students are civilian, 20-30% are military family members, and 10% are active duty military. Classes are scheduled Monday – Friday during the day and Monday – Thursday evenings.
Core and upper level History and Social Science courses are usually scheduled into room 4 in Bldg. 551. Approximately 200 students enroll in variety of History and Social Science courses each semester. These include History 1010, 1020, 2010, 2020, upper level history courses, geography, Political Science 2010 and 2020, and Sociology 1010. This classroom is also use by other disciplines
This would impact approximately 450 students enrolled in core courses each year. This would also impact additional classes scheduled into classroom 4. Classroom 4 has 60 seats and can have 7 classes meeting per day so potentially 420 students would benefit daily from this equipment.

2. Describe project/initiative for which you are requesting funds.

To create a smart classroom on the NSU Leesville campus in room 4 bldg. 551.

To purchase a sympodium, computer, presentation projector large screen, VCR/DVD, ELMO projector, and a locking cabinet to secure this equipment in room 4.

To purchase Office Professional license for the computer in the Smart Cart.

To purchase a 42" LCD panel for the Student Union located in bldg. 552.

To purchase a microwave for the Student Union located in bldg. 552.

To purchase a ParScore scantron located in room 102B bldg. 550.

3. State measurable objectives that will be used to determine the impact/effectiveness of the project.

To provide technology that will enhance the presentation of instruction for history and social science classes by

- Capability of 3-D demonstrations
- Using the internet sources in the classroom
- Ability to access the internet easily from the classroom.
- Ability to use PowerPoint presentations for History and Social Science classes.
- enhance the viewing of VCR tapes and DVDs in the classroom

To improve the understanding of concepts presented using the sympodium, computer, ELMO, and presentation projector on the large screen.

To improve the Student Union area for students on the NSU Leesville campus by providing a 42" LCD Panel and microwave to the student union area.

To provide better feedback for students and shorten the time for students to review test results.

4. Indicate how each project objective will be evaluated.

Students using this equipment will complete a survey:

- Evaluating the equipment in the various rooms,
- Rate the quality and comparing their understanding of the concepts presented with this new technology to previous methods i.e. chalkboard/whiteboard and overheads.

Instructors using this equipment will complete a survey:

- Evaluating the equipment in this room,
- Comparing their opinion of student understanding of concepts presented with this new technology to previous methods i.e. chalkboard/whiteboard and overheads.
- 5. Provide a justification for funding of the project. Estimate the number of students that will be served per academic year and in what ways. Please indicate also any unique needs of the target group.

The SMART Expression 503 Multimedia Cabinet is an interactive lectern that links the computer to the projector and allows the students to view the computer monitor. This cabinet contains a Sympodium which has an interactive console with a stylus and touch screen. The instructor simply touches the screen to control applications and write electronically on the touch screen allowing students to easily follow along with the lecture.

This technology will improve the clarity of concepts taught in the various disciplines by the use of multimedia presentations. Presentation of business instruction will be enhanced by the drawing capabilities of the Sympodium. PowerPoint presents will be enhanced by the projection and drawing capabilities of the Sympodium. VHS/DVDs will also enhance the classroom instruction.

The ELMO gives the ability of an entire classroom to have a close-up view of the instructor's demonstration. Internet access will enhance instruction by access to video clips and internet sources for history and social science classes by

- Historical documents and objects can be viewed by the entire class
- Visualization of material/concepts
- Capability of 3-D demonstrations
- Using the internet sources in the classroom
- Ability to project documents on the large screen for critic and commentary

This would impact approximately 500 students enrolled in classes in this room each year.

The current Student Union area is located in Bldg. 552 across from the Bookstore. This area is the only social gathering place for students on the Leesville campus. It has several tables with chairs and is adjacent to several vending machines. There is an older television located in this area. Students are requesting and would appreciate having a 42" LCD Panel Television and a microwave. Currently, there is no place on the Leesville campus where students can purchase hot meals. The microwave would allow them to heat meals brought home. A wall is being removed to enlarge this area. The LCD Panel and microwave would make the Student Union area more comparable to other campuses.

The scantron that will mark the test for students to compare with their paper test. This scantron will provide better feedback for students and shorten the time for students to review test results.

6. If funded, which NSTEP (http://www.nsula.edu/nstep/NSTEP.pdf) objective will this funding of this project advance. How will funding of the project advance the University and College / unit technology plan?

NSTEPS Objective 1. To improve access to technology by students, faculty, and staff at NSU.

NSTEPS Objective 2. To improve classrooms with updated technology and multimedia.

7. List those individuals who will be responsible for the implementation of the project/initiative and indicate their demonstrated abilities to accomplish the objectives of the project.

Tommy Tilley, Senior User Support Specialist, will coordinate the installation and setup of the classrooms with the Office of Student Technology.

8. Describe any personnel (technical or otherwise) required to support the project/initiative.

Tommy Tilley, Senior User Support Specialist, and the Office of Student Technology will work together to support this equipment.

All rooms on the Leesville campus are wired for internet access so wiring is not necessary.

Electrical switches will need to be installed by Plant Facilities for the electric screens.

9. Provide a schedule for implementation and evaluation.

Equipment will be ordered in September and arrive by the end of October. During the fall 2007, the equipment will be installed in the classrooms and tested. Instructor s will begin using the equipment after the installation in complete.

Evaluation will be done by surveys to students and instructors at the end of the semester.

10. Estimate the expected life of hardware and software. Explain any anticipated equipment/software upgrades during the next five years.

Any upgrades in SMART software can be downloaded from the website. The SMART Sympodium is expected to last from 5-10 years if used properly. The life of the computer is five years. ELMO has a life of 5 years. VCR/DVD player has a life of 5 years.

Large projector screen should last 10-15 years.

LCD Panel should last 5 years.

ParScore scantron should last 5 years.

11. Explain in detail a plan and policy that will be in place to ensure property security/controls for any equipment received through Student Tech Fee.

Screen will be mounted in the classroom. The sympodium, VCR/DVD, and computer will be secured in a locked cabinet. The key will be controlled under the NSU Leesville/Fort Polk Key Control Policy.

LCD Panel will be mounted on the wall in the Student Union. The key will be controlled under the NSU Leesville/Fort Polk Key Control Policy.

ParScore -Scantron will be located in room 102B. The key will be controlled under the NSU Leesville/Fort Polk Key Control Policy.

12. Attach a detailed budget, including: specs., description, cost, state contract number, and vendor for each item; cost of outside support personnel; and a description of how the proposal will support University/College/unit resources (i.e., cash match, funds from other sources, or reallocation of existing hardware/software or other equipment. All of the information requested must be attached or the request will not be accepted

13. Attach a letter of support for the project signed by the requesting unit's Dean, the appropriate Vice President (for non-academic units), or the SGA President from the requesting campus (for student requests).

BUDGET

		Total Cost	\$ 25,758.2	7
12 Shipping		Scantron (see attached quote	\$ 5.20	4410
unlimited users				
ParSCORE soft	ware	Scantron (see attached quote	e) \$ 4725.00	N 7390
10. Print Head		Scantron (see attached quote	e) \$ 762.00	94410
9. Ink Read		Scantron (see attached quote	e) \$ 230.00	4410
8. Shipping		Scantron (see attached quote	e) \$ 39.00	14410
7. ParScore ES226	60 AF Scanner	Scantron (see attached quote	e) \$ 4484.00	
6. Microwave		Wal-Mart	\$ 150.00	
5. 3-yr. Extended	Service Plan for TV	Dell (see attached quote)	\$ 329.00	- 410
4. Phillips 42" LC	D Panel	Dell (see attached quote)	\$ 1439.10) ~ 1 390
3. Dell Computer	<u> </u>	Dell (see attached quote)	\$ 1526.05	340
License (see att				
2. Microsoft Offic	-	SHI	\$ 52.92	420
DVD/VCR and Equipment liste	specified d in attached quote	Lafayette, LA 70508		
	oinet with Elmo,	113 Flagg Place Bldg. 6 Sui	ite A	
1. SMART Expres		Intermedia Technologies, In		1391
Item Description		Vendor No.	Total Cost	
T. D.		State Contract No.	m . 1 a	



Quote:Number	NSU Leesville Tilley 2007
Company.	Northwestern State U.
Contact:	Thomas Tilley
Address	
City, St Zip	Leesyille, LA
Date	08/02/07

Scope of Work: Deliver parts. Install electric screens and white board. Note: Electrical connection for screen not provided.

Qty.	Part Number	Manufacturer	Description	Price Each	Extension
1	MM503	Exact Furniture	MM 503 Multimedia Cart with options	2274.00	2274.00
1	X-Port 40	Exact Furniture	MM-503 Cart switching system	1375.00	1375.00
1	ID350	Smart	Sympodium Interactive Panel	2549.33	2549.33
1	PTLB50U	Panasonic	2000 Lumen XGA Projector	1280.00	
1	89750	Dalite	69" x 92" Designer Contour Electric Screen	796.00	796.00
1	Sony DVD/VCR	Sony	DVD/VCR Player	102.67	102.67
1	P30	JELMO	Digital Document Camera	2280.00	
1	M1-412-0	Ghent	Centurion 4' X 12' Magnetic Markerboard (Aluminum	484.00	484.00
- 2	IT-labor	Intermedia	Labor to Install 1 Electric Screens and white board	550.00	550.00
1	IT-Ship	Intermedia	Estimated Shipping	325.00	
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Project Total \$ 12,016.00

NSU	Leesville	Tilley 2007	1

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M33	ıuı	IDU	ıvı	13.

Unfettered access to all work areas during established working hours (8:30a-5:00p). Weekend and holiday hours are available at additional cost. All electrical supplied by other. Intermedia Technologies, Inc. PROVIDES NO ELECTRICAL SERVICES OF ANY KIND. All existing or provided equipment or systems that will be integrated into this system must be functioning within normal manufacturer's operating parameters. Customer will provide a safe and secure environment for integration services to be performed. All permits and fees provided by others. All training and system demonstration provided by Intermedia Technologies

Conditions:

Payment Terms:

All work will be done between- 8:30 AM through 5:00 PM. Deviation from scope of work or additional work not specified will constitute a change order and additional cost to client. Project delays, including unscheduled meetings, outside of Contractor's control, including but not limited to delay by other trades or customer, could result in additional cost to customer. All after hour work and weekend work shall be invoiced at 1.5 normal rates.

Customer Acceptance Agreement Statement		
Your signature on this document constitutes a contractual agreement between Intermed your organization for the services and products listed above. Please review the docum		
de maga 187		
Customer Signature authorized agent of Northwestern State	Title	Date
Printed Name		
ntermedia Technologies, Inc. Acceptance		
		Date

Proposal Submitted by:



Gerald Broussard
Intermedia Technologies, Inc
113 Flagg Place Building 6 Suite A
Lafayette, LA 70508
Phone: (337) 268-9510
Toll Free (877) 268-9574

gerald@intermedia-technologies.com

Fax: (337) 268-9544



Quoto Number	NSU Leesville Tilley 2007
Company	Northwestern State U.
Contact:	Thomas Tilley
Address	
City, St Zip	Leesville, LA
Date	08/02/07

Scope of Work: Deliver parts. Install electric screens and white board. Note: Electrical connection for screen not provided.

Qty.	Part Number	Manufacturer	Description	Price Each	Extension
- 1	01029	Intermedia	IP/Large Roll Cart	3649.00	3649.00
- 1	03214	Intermedia	IP/15" Interactive Table Top Panel	2549.33	2549.33
1	01004	Intermedia	IP/PT-LB50U 2000 Lumen XGA Projector	1280.00	1280.00
1	02032	Intermedia	IP/P30 Digital Presenter	2280.00	2280.00
1	01105	Intermedia	IP/89750 68 X 92 Electric Screens	796.00	796.00
13	99777	Intermedia	Installation Labor and Screens/White Boards	85.00	1105.00
1	99888	Intermedia	Miscellaneous Items VCR/DVD/Mounting	356.67	356.67
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Project Total \$ 12,016.00

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M331	uiti	vu	UHS

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Credit Card or check in advance		
Customer Acceptance Agreement Statement		
Your signature on this document constitutes a contractual agreement between Intermed your organization for the services and products listed above. Please review the docume		
Customer Signature authorized agent of Northwestern State	Title	Date
Printed Name		
Intermedia Technologies, Inc. Acceptance		
Authorized Intermedia Technologies, Inc. Signature	Title	Date
Printed Name		

Proposal Submitted by:



Gerald Broussard
Intermedia Technologies, Inc
113 Flagg Place Building 6 Suite A
Lafayette, LA 70508
Phone: (337) 268-9510
Toll Free (877) 268-9574

Fax: (337) 268-9544 gerald@intermedia-technologies.com

SHI.com Quote

Quote:

169448

Name:

Office 2007

Created by:

state of louisiana

Date:

7/31/2007 11:39:22 AM

Total:

\$52.92

Comments:

Note:

For more information about this Quote, please call: Jay Buonviri at . Laurie Conrad at 225-755-6947 .

The following items are in this Quote:

Part # Manufacturer Media Name Your Price Qty Total Comment

11753424 Microsoft

Select Acad License Only Apps, A part #: 79P-01195 License Office Only Profes

Professional Plus 2007 All Lng Microsoft Volume License \$52.92

1 \$52,92

Subtotal: **\$52.92**

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Dell recommends Windows Vista™ Business.

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E-quote Number: 1002684493518

Saved By: Thomas Tilley **Phone Number:**

(337) 392-3141

tommy@nsula.edu

Purchasing Agent:

Saved On: Tuesday, July 31, 2007

Notes/Comments:

Expires On: Saturday, September 29, 2007 Additional Comments:

Description

OptiPlex 745 Minitower

Date & Time: July 31,2007 3:31 PM CST

SYSTEM COMPONENTS

OptiPlex 745 Minitower

Qty

Intel® Core™ 2 Duo Processor E6600 (2.40GHz, 4M,

1066MHz FSB), Genuine Windows® XP Professional, SP2, Unit Price \$1,479.30

x32, with Media, English

Catalog Number:

25 E1773

Module

Description

Show Details

OptiPlex 745 Minitower

Intel® Core™ 2 Duo Processor E6600 (2.40GHz,

4M, 1066MHz FSB)

Operating System(s)

Genuine Windows® XP Professional, SP2, x32,

with Media, English

File System

NTFS File System for all Operating Systems

Memory

2GB DDR2 Non-ECC SDRAM,800MHz, (2

DIMM)

Keyboard

Bluetooth Keyboard and Mouse, Black, English

Monitors

Dell 17 inch UltraSharp™ 1707FPV Flat Panel,

Adjustable Stand, VGA/DVI

Video Card

128MB ATI Radeon X1300 (1 DVI/1 TV-out), full

height

Boot Hard Drives

80GB SATA 3.0Gb/s and 8MB DataBurst

Cache™

Floppy Drive and Media Card

Reader Options

1.44MB 3.5 Inch Floppy Drive

Mouse

Mouse included in Dell Wireless Bluetooth

keyboard/mouse Package

Lead Free Motherboard

RoHS Compliant Lead Free Chassis and

Motherboard

Removable Media Storage

16X DVD+/-RW SATA, Roxio Creator™

Devices

CyberlinkPowerDVD™

Speakers

Internal Dell Business Audio Speaker

Resource CD

Resources CD contains Diagnostics and Driver

for Dell OptiPlex Systems

Dell Energy Smart

Dell Energy Smart Enable

Hardware Support Services

Recommended: 3 Year NBD Plus (NBD onsite

w/ Gold Tech Support)

Installation Support Services

No Onsite System Setup

Mouse Pad

Mouse Pad

Labels

Windows XP Brand

ACCESSORIES

CyberPower CP550SL 550 VA UPS

Qty

Dell Part# A0513680

Unit Price \$46.75

Manufacturer Part# CP550SL

Dell Part# A0513680

TOTAL:\$1,526.05

Total Price

Sub-total

\$1,526.05

Shipping & Handling

\$0.00

Tax¹

State Environmental Fee1

More Info

Total Price²

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² For shipments of certain products to California, state environmental fee of up to \$10 per item will be added at order invoice. For shipments of certain items to Alberta, Canada, a provincial environmental fee will be applied to your invoice. Pricing, specifications, availability and terms of offers may change without notice and are not transferable. Offers may not be combined with other discounts or promotional offers. Taxes, fees, shipping and handling and any applicable restocking charges are extra, vary, and are not subject to discount. Offer valid only for end-user customers and not for resale by customer. Dell cannot be responsible for pricing or other errors, omissions, or consequences of misuse of site and its functions and reserves the right to cancel orders arising from such errors. Refer to your invoice for final information regarding order detail, including tax & shipping amounts. Prices have been rounded to the nearest dollar for online display. Additional terms and conditions may apply. All sales are subject to Dell's Terms and Conditions of Sale located at www.dell.com unless you have a separate written agreement with Dell.



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Dell recommends Windows Vista™ Business.

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E-quote Number: 1002684369932

Saved By: Thomas Tilley

Phone Number:

(337) 392-3141

tommy@nsula.edu

Purchasing Agent:

Saved On: Tuesday, July 31, 2007

Notes/Comments:

Expires On: Saturday, September 29, 2007 Additional Comments:

Description

3-Year Extended Service Plan for LCD TV -

\$1000-\$2999

Qty

Unit Price \$329.00

Manufacturer Part# 94443

Dell Part# 980-7313

TOTAL:\$329.00



Philips 42PFL7422D 42-inch Widescreen High-Gloss Black Flat Panel LCD TV

Qty

Unit Price \$1,439.10

Manufacturer Part# 42PFL7422D/37

Dell Part# A1225410

TOTAL:\$1,439.10

Total Price

Sub-total

\$1,768.10

Shipping & Handling

\$0.00

Tax¹

State Environmental Fee

More Info

Total Price²

1 Applicable sales taxes are currently unavailable in the Dell Online Store for your order. The amount of sales tax applicable for the items you have selected will be communicated to you via email or phone following receipt of your online order.

² For shipments of certain products to California, state environmental fee of up to \$10 per item will be added at order invoice. For shipments of certain items to Alberta, Canada, a provincial environmental fee will be applied to your invoice. Pricing, specifications, availability and terms of offers may change without notice and are not transferable. Offers may not be combined with other discounts or promotional offers. Taxes, fees, shipping and handling and any applicable restocking charges are extra, vary, and are not subject to discount. Offer valid only for end-user customers and not for resale by customer. Dell cannot be responsible for pricing or other errors, omissions, or consequences of misuse of site and its functions and reserve the right to cancel orders arising from such errors. Refer to your invoice for final information regarding order detail, including tax & shipping amounts. Prices have been rounded to the nearest dollar for online display. Additional terms and conditions may apply. All sales are subject to Dell's Terms an

Conditions of Sale located at www.dell.com unless you have a separate written agreement with Dell.

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Registry | Wish List | Gift Cards



For the Home



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SHARP 1.4 CU. FT. BLACK COUNTERTOP MICROWAVE OVEN, R403KK

ALSO IN MANY STORES

\$94.72

Availability:

• Online - IN STOCK



ADD TO CART +

Delivery Options:

siteOstore

Free shipping to your store. Arrives in 7 to 10 business days.

 Ship to home Usually takes 24 to 48 hours to process.
 See estimated arrival date.

Enlarge image

Information below:

- · Features & Specifications
- May We Also Suggest
- . Shipping & Delivery
- Gifting Options
- 0% Interest Offer / Payment Options

May We Also Suggest



GE 1.2 cu. ft. Double Grill Microwave With Rotisserie, JES1289SK \$159.89



Daewoo 1.0 cu. ft Stainless Steel Convection, Grill and Microwave Combo, WM1010CC \$149.62

See more below

Features & Specifications

With new short cut options that make melting, softening and warming a snap, Sharp's R-403KK Carousel Microwave makes it even easier to prepare your favorite foods. Also features a built-in nightlight, six cooking options, six reheat options, four defrost options and a 5-digit, 2-color lighted display.

Specifications:

- 1.4 cu. ft. capacity
- 1,100-watt power
- 14-1/8" carousel turntable diameter

Capacity:

1.4 cu. ft. (family size)

Watts:

1,100 Watts

No. of Power Levels:

6 Black

Color : Turntable:

Circuit

Shipping Weight (in pounds):

Glass 40.0

Product in Inches (L x W x H):

21.66 x 17.38 x 12.38

Assembled in Country of Origin:

USA

Origin of Components:

USA

Wal-Mart No.:

001565056

EDUCATION PRICING

RO15101

August 8, 2007

Proposed Solution Comprises of ES2010 & ES2260 Scanner options. Added to the proposal is ParSCORE Software - single and LAN license versions. Added to the scanners is a 15% discount good until August 31st, 2007 - if PO is not received by this date, price will default to Education List Price.

DESSECT E COANINED

Product	Description	Price	Special Price
ES 2260-ADF	Optical mark reader; dual-sided pencil read; 150 sheet automatic document feeder; single output hopper, transport speed of up to 2,200 sheets per hour. Includes 1-year depot level maintenance.	\$5,234.00	\$4,484.00
Shipping	Ground	\$39.00	\$39.00
	Options		
Service	12 mo. enhanced depot maintenance contract – Zone C	\$230.00	\$230.00
Ink Read	Allows scanner to read pencil and blue & black pen marks.	\$762.00	\$762.00
Print Head	Interactive document printer (date, raw score or serial numbers)	\$326.00	\$326.00

ParSCORE / ParTEST - Unlimited Users

Product	Description	Price	
ParSCORE v. 6.x Unlimited user Network License	Single server/single department license; test scoring and gradebook software. Windows 98, 2000, NT, ME, XP-based. Includes one year of technical support. [2 nd year software maintenance = \$630.00]	\$4,725	
Shipping	Ground	\$5.20	

Scantron Federal Tax ID# is 95-2767912

	◆ Above quotation does not include applicable lax. ◆ Tour local area sales laxes do apply to all orders.		
٠	◆Prices are good for 30 days. ◆TERMS: Net 30, on approved credit. ◆All shipping terms are ground	unless stated otherwi	ise. 🔷 All g
1		goods are shipped.	
3	shall not be amended by any document, such as a purchase order or other activation	buyer, without the	signature e
1	authorized agent of Scantron conventing to the modification of	will be indicated by a	i + la a

herein, or by the issuance of a firm quote. Professional Development not con-The above quotations do not include ta

◆ Final printed quantity on custom forms m

goods f sale of an · ll be indicated by either a signature and/or services included on this livered training is non-refundable.

exact quantity shipped

11 crease 4725.00 20 Please sign and return this document with your or have read and acknowledged the terms of this pure

(Signature)

[Print full name]

Fax: (949) 639-7718 www.scantron.com

andrew wamala@scantron.com

34 Parker, Irvine, CA 92618-1604



Counted on most.

SOFTWARE LICENSING

Single User -

Unless otherwise indicated, Scantron Software is licensed for a single user only. Single user permits a customer to use one copy of the software program on a single computer. The software is in "use" when it is loaded into temporary memory (i.e. RAM) or installed into permanent memory (e.g., hard disk, CD-ROM, or other storage device) of that computer. Installation onto a network server is not permitted under this type of license.

Network (LAN) - Allows customer to install software on a single network server. Unless otherwise indicated there is no limit to the number of concurrent users.

Site License:

Permits a limited number of users at a single site. A site is defined as follows: Commercial customer = a single building. K-12 education users = a single building. Colleges and Universities = a single department in a single building on a single campus. Various site license options are offered. Site licenses apply to single user software applications. They do not apply to LAN-based software.

Local Area Network Licensing

ParSCORE for Windows has the ability to be licensed on a Local Area Network (LAN), and the structure used accommodates a variety of different sizes of customer, allowing them to fit the quantity of users to their particular environment needs. This allows a more economical approach when the needs are small, yet represents the true value of the product as requirements grow. The user count is based upon the number of physical users, i.e. how many users can be on the system according to their license. For example, a university may have a need for twenty people to access the system. Therefore, the university must have the level of license that covers all twenty of their users.

The number of users is controlled by an access code provided when the software is shipped. This access code can be changed at a later date to increase the number of users, if required.

APPLICATION PROGRAMS (Cont.)

A site license grants the right to use the software for a period of one year from the date of original order, and must be renewed on the anniversary date for subsequent one-year periods. Failure to renew the site license will result in the institution losing authorization to use the software.

Two new site license agreements have been developed, one for academic institutions and one for commercial institutions. An academic site license permits use of the software for academic purposes only. No commercial use of the software registered under a academic site license is permitted. A commercial site license may be used for commercial purposes.

A separate site license agreement governing the terms and conditions of the site license must be executed by the customer.

Software Maintenance for a site license customer is incorporated into the initial site license fee, and in the annual renewals. This fee provides the same level of support they would get under a separate software maintenance agreement.

No site license is available for LAN or network-based software. By its nature, multiple users on the network already have access from any workstation on the network. Therefore, a network site license is unnecessary

An academic site is defined as a single building when referring to K through 12 environments, and a single department in a single building on a single campus for higher education institutions. A commercial institution is defined as a single building.



Counted on most.

Software Training Classes

Scantron offers **On-Line** Software Training (Computer-to Computer) and **On-Site** Software Training (at your site or at our site).

Basic computer skills and a working knowledge of the operating system are REQUIRED prior to training. Training classes are conducted in English only.

Training is conducted on current versions only.

Training Methods

On-Site:

A minimum of 30 days is required to schedule training. Price includes travel & expenses within the Continental US. Upon your signed Confirmation of Training date(s), we will make the necessary travel arrangements. Travel arrangements are non-refundable.

Expedited Training Schedules (less than 30 days advance notice from receipt of purchase order) are available for an additional fee. Expedite fees: \$500 minimum or adjusted amount from the 21-day advance published airline rate (whichever is greater).

On-Site training is limited to a single software package per day. The number of participants is limited to twelve (12). Additional sessions can be purchased/scheduled if necessary.

Training sessions can be held at our Corporate Headquarters in Irvine, California. You are responsible for your expenses and the cost of the training class. [Details upon Request]

On-Line:

We REQUIRE 2 to 3 weeks advance notice to schedule training. Upon confirmation of the training date, you will be sent all the necessary training materials and instructions on how to setup the computer for on-line training.

Expedited schedules are available for an additional fee.

On-Line Training is conducted Computer-to-Computer. A modem or Internet connection is required in order for the trainer to view your local computer during the training. The modem connection utilizes a 30-day trialware of PC-Anywhere and the Internet connection utilizes NetMeeting or WebEx. PC-Anywhere, NetMeeting, and WebEx are available to you at no additional charge. If you are behind a firewall and want to use PC-Anywhere or NetMeeting - Dial-up Networking into your network can be utilized (Contact your IS Department for details). WebEx can be utilized without interface to your firewall. You can test your computer at the following site: http://scantron.webex.com.

A voice connection is required during training. A two-way speakerphone is required for two or more people. Long-distance charges that occur during training are not included in the cost of training.

On-Line is limited to a small group, not to exceed 4 people (All participants are at one computer). Multiple on-line sessions or an on-site training class can be purchased if necessary.

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Counted on most.

Sole Source Letter

August 8, 2007

The purpose of this correspondence is to confirm Scantron® Corporation as the Original Equipment Manufacturer/Publisher of the Scantron® ScanMark 6500, ScanMark 5500, ScanMark 4000, ES2800, ES2260/ADF, ES2010/ADF and Clarity hardware, and ScanBook, ParSYSTEM [ParSCORE, ParTEST, ParTEST OnLine], and e-Listen, Cognition and Class Climate software packages. Scantron® Corporation is the sole manufacturing source for these products. The ScanMark 5500, ScanMark 4000, ES2800, ES2260/ADF, ES2010/ADF, Clarity hardware, and ScanBook, ParSYSTEM [ParSCORE, ParTEST, ParTEST OnLine], QuickSCORE II, e-Listen, Class Climate, Cognition, FLIPS, and Slugger software packages are marketed and distributed directly to the end user through our corporate sales office in California.

If required please request technical specifications on ScanMark 5500, ScanMark 4000, ES2800, ES2260/ADF, ES2010/ADF Clarity hardware, and ScanBook, ParSYSTEM, e-Listen, Cognition, Class Climate and FLIPS software packages. These products, with their combination of features, are protected by one or more U.S. patents owned by Scantron® Corporation.

Only Scantron's® Optical Mark Read [OMR] scanners have the direct scanner interface for the ScanBook utility software, ParSCORE testing software, QuickSCORE II testing software (and companion to ParSCORE), and the e-Listen survey/evaluation/data collection software. Scantron® purchased the software code to Slugger and we own the exclusive rights to that over-slugging product. Scantron® does have VARS [Value Added Resellers] but these agreements are part of a total solution in which those vendors have built in a direct scanner interface for our OMR scanners and sell our OMR scanners as the data collection tool for the software they developed.

Should you require any additional information regarding Scantron®'s Sole Source Policy, please feel free to contact me at (800) 722-6876 ext. 7480 or via e-mail at Andrew wamala@scantron.com. Thank you for your interest in Scantron products.

Best Regards,

Andrew Wamala

Education Sales, Data Collection Division

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